



Jaarverslag
Annual Report

2017

saam bereik ons meer | together we achieve more



MAATSKAPPY INLIGTING COMPANY INFORMATION

Registrasienommer / Registration number: 1999/004069/06

DIREKTEURE

Die name van die direkteure verskyn op bladsye 3 tot 5.

DIRECTORS

The names of the directors are shown from pages 3 to 5.

GEREGISTREERDE KANTOOR

Dan Pienaarstraat 19, Ladybrand 9745

REGISTERED OFFICE

Dan Pienaarstraat 19, Ladybrand 9745

POSADRES

Posbus 96, Ladybrand 9745

POSTAL ADDRESS

PO Box 96, Ladybrand 9745

LOUDITEURE

PricewaterhouseCoopers Geïnkorporeer - Bloemfontein
Geregistreerde Ouditeure

AUDITORS

PricewaterhouseCoopers Incorporated - Bloemfontein
Registered Auditors

HOOFBANKIERS

ABSA

MAIN BANKERS

ABSA





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VISIE

OVK is 'n welvaartskeppende landboubesigheid.

MISSIE

OVK is 'n suksesvolle landboubesigheid wat welvaartskepping en volhoubaarheid nastreef deur:

Die verskaffing van kompeterende insette aan die landbouprodusent;

•
Aankope, bemarking en verwerking van landbouverwante produkte;

•
Die verskaffing van verwante produkte en dienste aan die breër publiek.

KERNDOEL

OVK se bestaansrede is om welvaart en volhoubaarheid te verseker aan landbouprodusente, aandeelhouders en alle belangegroep.



VISION

OVK is a prosperity creating agricultural business.

MISSION

OVK is an agricultural business that strives to create prosperity and sustainability through:

Supply of competitive inputs to agricultural producers;

•
Acquisition, marketing and processing of agricultural products;

•
Supply of products and services to the broader public.

CORE PURPOSE

OVK exists to ensure prosperity and sustainability for agricultural producers, shareholders and all stakeholders.



DIREKTEURE • DIRECTORS

Gilly Scheepers



VOORSITTER/CHAIRMAN

- Lid van die Dagbestuur
Member of Management Committee
- Lid van Raad van Trustees - OVK Affreefonds
Member of Board of Trustees - OVK Retirement Fund
- Lid van Vergoedingskomitee
Member of Remuneration Committee

Wyk/Ward 1

Bethlehem, Fouriesburg, Paul Roux, Steynsrus

Joël le Roux



ONDERVOORSITTER/VICE CHAIRMAN

- Lid van die Dagbestuur
Member of Management Committee
- Lid van Raad van Trustees - OVK Affreefonds
Member of Board of Trustees - OVK Retirement Fund
- Lid van Vergoedingskomitee
Member of Remuneration Committee

Wyk/Ward 13

Douglas, Hopetown-Noord/North, Jacobsdal, Rietrivier

Jacques Moll



Wyk/Ward 2

Arlington, Ficksburg, Rosendal, Senekal, Ventersburg

Chris Bender



- Lid van die Dagbestuur
Member of Management Committee
- Lid van Vergoedingskomitee
Member of Remuneration Committee
- Lid van Oudit- en Risikokomitee (Voorsitter)
Member of Audit and Risk Committee (Chairman)
- Lid van Sosiale en Etiesekomitee
Member of Social and Ethics Committee

Wyk/Ward 3

Clocolan, Marquard



DIREKTEURE • DIRECTORS

Frans Nel



Wyk/Ward 4

Bloemfontein, Excelsior, Tweespruit, Thaba'Nchu, Verkeerdevlei, Westminster, Winburg

Quentin de Bruyn



- Lid van Oudit- en Risikokomitee
Member of Audit and Risk Committee
- Lid van Sosiale en Etiesekomitee
Member of Social and Ethics Committee

Wyk/Ward 5

Hobhouse, Ladybrand, Marseilles, Modderpoort

Manie Botha



Wyk/Ward 6

Bethulie, Boesmanskop, Dewetsdorp, Edenburg, Fauresmith, Reddersburg, Rouxville, Smithfield, Trompsburg, Van Stadensrus, Wepener, Zastron

Mike Dobrowsky



Wyk/Ward 7

Aliwal Noord, Barkly-Oos/East, Burgersdorp, Dordrecht, Elliot, Indwe, Jamestown, Lady Grey, Maclear, Moltano, Queenstown, Rhodes, Ugie



DIREKTEURE • DIRECTORS

Pieter Erasmus



- Lid van die Dagbestuur
Member of Management Committee
- Lid van die Vergoedingskomitee
Member of Remuneration Committee
- Lid van Raad van Trustees – OVK Aftreefonds
Member of Board of Trustees – OVK Retirement Fund

Wyk/Ward 8

Colesberg, Cradock, Graaff-Reinet, Hofmeyr,
Middelburg, Mortimer, Noupoort, Steynsburg,
Venterstad, Willowmore

Franz Terblanche



- Lid van Oudit- en Risikokomitee
Member of Audit and Risk Committee
- Lid van Sosiale en Etiesekomitee (Voorsitter)
Member of Social and Ethics Committee
(Chairman)

Wyk/Ward 11

Britstown, Hopetown- Suid, Prieska, Strydenburg

Jacques du Plessis



- Lid van Oudit- en Risikokomitee (Ondervoorsitter)
Member of Audit and Risk Committee (Vice Chairman)
- Lid van Sosiale en Etiesekomitee
Member of Social and Ethics Committee

Wyk/Ward 12

Koffiefontein, Luckhoff, Orania, Petrusville, Vanderkloof





MEGANISASIE MECHANISATION



OVK Meganisasie bied 'n volledige produkreeks en dienste aan landbouers binne die bedienings-area ten opsigte van die bemarking van heel-goedere en onderdele, asook werkswinkelfasiliteite. OVK Meganisasie bedryf agentskappe vir **Claas** in Hopetown en Cradock, terwyl agentskappe vir **Massey-Ferguson, Challenger** en **Sunflower**-produkte in Bethlehem, Ficksburg, Clocolan, Ladybrand, Hopetown, Cradock, Douglas en Prieska gesetel is. Oor OVK se totale bedieningsgebied is ons die agente vir die **Jupidex**-produkreeks.

OVK Mechanisation makes the full package of products and services available to farmers within our area of operations. This includes the marketing of whole-goods and spare parts as well as workshop facilities. **Claas** agencies are based in Hopetown and Cradock, while agencies for **Massey-Ferguson, Challenger** and **Sunflower** products operate from Bethlehem, Ficksburg, Clocolan, Ladybrand, Hopetown, Cradock, Douglas and Prieska. Over all of the OVK area of operations we are the agents for the **Jupidex** product ranges.

Bethlehem

058 303 0894

Clocolan

051 943 9126

Cradock

048 881 2894

Hopetown

053 203 9219

Prieska

053 353 2851

Douglas

053 298 1196

Ladybrand

051 923 4711

Klantediens | Client Services

051 923 4598

klantediens@ovk.co.za | clientservices@ovk.co.za

www.ovk.co.za

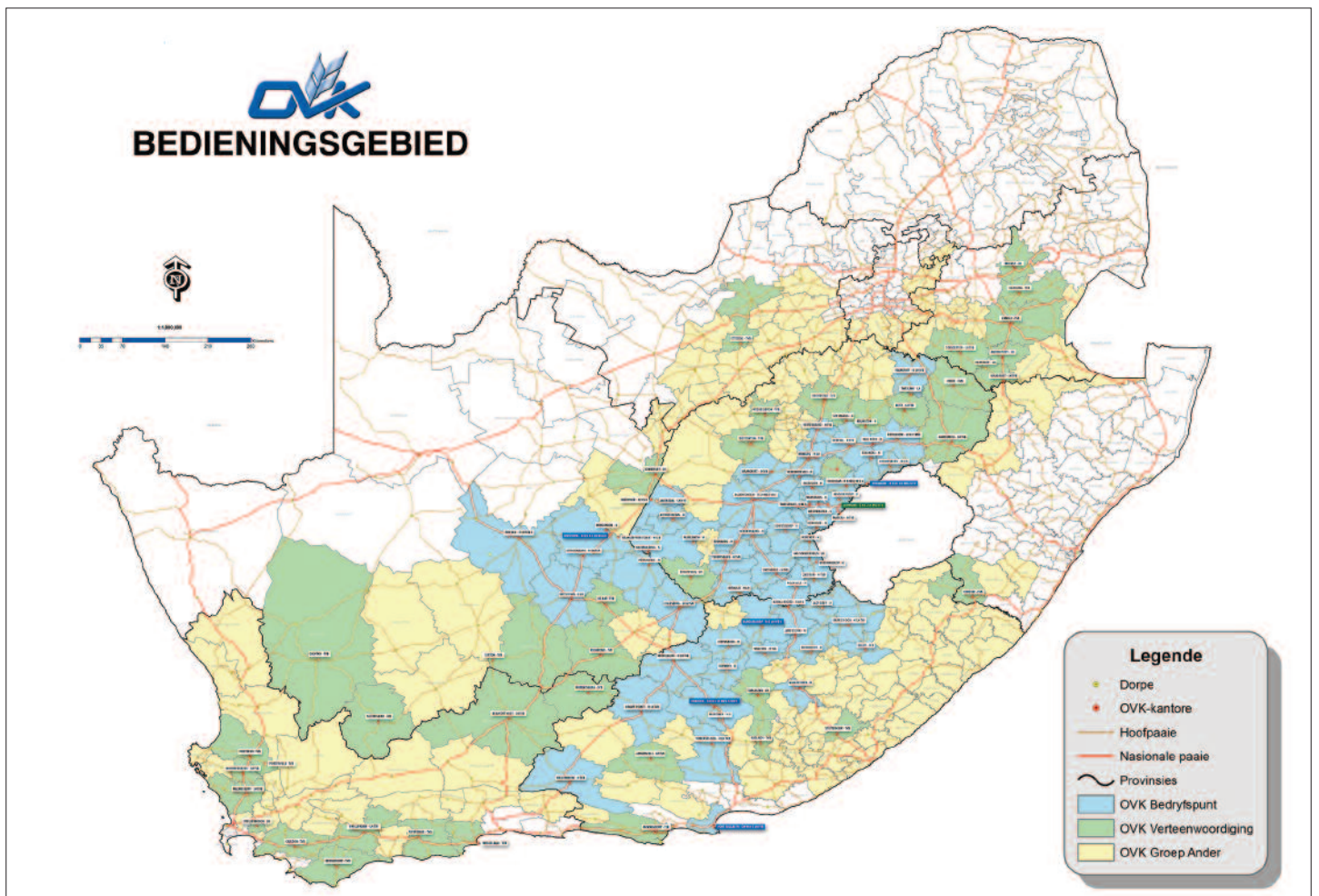


HOOFBESTUUR • GENERAL MANAGEMENT



Stéfan Oberholzer (*Besturende Direkteur*) sit by hoofbestuurders Conrad Cronje (*Finansies en Kliënte-finansiering*), Dirk du Plessis (*Interne Regsdienste en Maatskappysekretaris*), Frans du Plessis (*Handel, Meganisasie en Motors*), Nuno Gomes (*Vesel en Lewendehawe*) en Malcolm Jaffa (*Korporatiewe Dienste*).

Stéfan Oberholzer (*Managing Director*) sits with General Managers Conrad Cronje (*Finance and Client Financing*), Dirk du Plessis (*Legal Services and Company Secretary*), Frans du Plessis (*Trade, Mechanisation and Motors*), Nuno Gomes (*Fibre and Livestock*) and Malcolm Jaffa (*Corporate Services*).





OVK Graan bied 'n allesomvattende diens aan die graanprodusent wat insluit die hantering van graan, maar beskik ook oor die kundigheid om effektiewe ondersteuning te bied met graanbemarking.

Dienste by OVK se 15 silo's sluit in

- Berging van graan namens produsente en kopers;
- Droging van nat graan;
- Sif en skoonmaak van graan ten opsigte van giftige sade en gebrekkige pitte;
- Uitsak van graan;

Graanverkryging

- Graanverkrygingskantore is in Bloemfontein, Ladybrand, Hopetown en Cradock.
- 'n Omvattende diens word aan produsente gebied en 'n bemarkingstrategie word ontwikkel volgens die produsent se behoeftes.
- Langtermyn besigheidsverhoudinge wat baseer word op vertroue en goeie diens aan produsente, is ons doelwit.

The **Grain Department of OVK** offers an all-inclusive service to grain producers. Apart from the handling of grain OVK also provides clients with expert advice on grain marketing.

Services at OVK's 15 silos include

- Grain storage on behalf of producers and buyers;
- Drying of wet grain;
- Screening and cleaning grain of poisonous seeds and inferior kernels;
- Bagging of grain.

Grain procurement

- Grain procurement offices at Bloemfontein, Ladybrand, Hopetown and Cradock.
- Clients are provided with a comprehensive service which includes a marketing strategy to suit each client's specific needs.
- A long-term business relationship, based on excellent service and mutual trust, is the main priority.

Bloemfontein

051 011 1592

Hopetown

053 203 9205

Cradock

048 881 3484

Ladybrand

051 923 4732

Klantediens | Client Services

051 923 4598

klantediens@ovk.co.za | clientservices@ovk.co.za

www.ovk.co.za



VOORSITTERSVERSLAG CHAIRMAN'S REPORT

Die jaar waaroor ek verslag lewer, was 'n baie moeilike jaar in verskeie opsigte. Volgens kenners was dit die droogste in 104 jaar. 'n Droogte waarin bykans geen staatshulp aan kommersiële boere verleen is nie. 'n Jaar waarin veeboere hul reserwes moes gebruik tot byna uitgeput, om hul vee aan die lewe te hou teen hoë kostes as gevolg van die tekort aan ruvoer en hoë koste van graan.

Droëland boere het groot verliese gelei as gevolg van swak opbrengste van hul graan. Dié hoër graanpryse het tog gehelp om hierdie verliese te verklein. Die geografiese ligging en diversifikasie van ons Maatskappy het weereens gesorg vir stabiliteit aan ons aandeelhouers en het besproeiingsboere en boere wat in sekere areas geseën was met reën, 'n baie goeie jaar beleef.

The past year saw a slight drop in our share price because some farmers had to sell shares to keep their cash flow going, nevertheless share prices have stabilised and the share prices are starting to show an increase again. The net asset value of our share price has increased to R18,04 per share compared to the previous year R16,12, including treasury shares.

During the past year the board and management had a very strong drive to manage our stock levels down and it was also achieved, as can be seen in the financial statements and our financial ratios. The increase of shareholders capital from 33,7% to 44,3% (excluding treasury shares) was the result of above mentioned measures been taken. Stock levels at trade branches were the same but grain stock was substantially reduced to achieve these results.

2016/17 was 'n jaar met baie uitdagings. 'n Jaar waarin ons moes verander en planne maak om by nuwe behoeftes van ons aandeelhouers aan te pas, om in pas te bly met nuwe tegnologiese vordering van die handels- en produksie-omgewing.

Fluktuierende graanpryse as gevolg van die droogte in Suid-Afrika het die afgelope jaar groot verliese tot gevolg gehad vir die intensiewe graanverbruikers en graanverwerkings-industrie. Ons meulens en voerkrale het as gevolg van graanpryse vanjaar groot verliese getoon en so ook het al die intensiewe bedrywe (hoenders, varke, melkery ens.) ook as gevolg van die droogte in Suid-Afrika 'n baie swak jaar beleef.

Nasionale en internasionale politieke skommelings en veranderings het ons wisselkoers nadelig beïnvloed en so ook ons land se kredietgradering negatief geraak. Dit het die besigheidssentiment van entrepreneurs in ons land negatief beïnvloed, wat weer veroorsaak dat ons 'n swak indiensnemingsyfer het met minder mense wat werk en weer minder geld spandeer op kos wat ons op dié manier beïnvloed. As gevolg van bogenoemde faktore kon ons by ons nywer-

hede sien dat ons tonne gemaal en verkoop drasties gedaal het, en is daar 'n baie sterk dryf om in die komende jaar ons markte drasties uit te brei en gaan daar dus baie klem op bemaking van ons produkte wees.

Agriculture inflation had also increased because of above-mentioned reasons and we had to do more turnover to accomplish the same results as the previous year, an increase of 9.98%. Because of an increase in turnover and the efficient management of costs by management and personnel we are proud to announce a growth of 4.81% in our net profit and that is why we ask for approval of a 60 cent dividend per share.

As board of directors, representing our shareholders, we would like to thank all our personnel from the smallest branch to head office for all the work and hours put into making OVK such a success. Thank you to all our staff living in remote areas of South Africa for rendering a service to our shareholders in those areas.

Dankie aan al ons aandeelhouers vir die ondersteuning aan OVK en vir julle hulp om OVK te laat groei tot die suksesvolle landboubesigheid wat dit is. Die verhoging in die lojaliteitskema van 50% en die hoër dividend is die vergoeding vir u volhoubare ondersteuning in u eie besigheid wat ons met trots kan erken dat die besigheid in landbouers se besit is en ook landbouers as direkteure het.

Ek wil graag my mededirekteure bedank vir al die onbaatsugtige werk en tyd ingesit. Dit is voorwaar 'n voorreg om saam julle te werk.

Ek wil graag vir die direksie en hoofbestuur sê dit is 'n voorreg om omring te wees met so 'n span briljante mense. Ek wil dan vir Pieter Erasmus, wie nou aftree, spesiaal bedank vir sy 19 jaar diens aan OVK en wens ons hom vrede en liefde toe vir die toekoms.

Alle eer aan ons Hemelse Vader dat Hy ons besigheid so seën, ons aandeelhouers, personeel en verskaffers bewaar, en aan ons genade en wysheid gee om OVK te bestuur na die beste van ons vermoë.

Mag die komende jaar vir ons almal nog 'n beter jaar wees en geniet asseblief julle edel beroep.

OVK Groete

G Scheepers

Voorsitter/Chairman



VERSLAG VAN DIE BESTURENDE DIREKTEUR

Dit is verblydend dat die OVK Groep, een van die mees gediversifiseerde landboubesighede beide geografies maar ook binne die besigheid, weereens 'n rekordwins behaal het – ALLE lof en eer aan ons Hemelse Vader en besef mens maar net weer alles is by Hom moontlik.

OVK – 'n Besigheid waarop u as aandeelhouer en ons as personeel trots kan wees!

Elkeen, hetsy die OVK aandeelhouer, die kliënt, die personeel of enige belanghebbende by OVK, is vir OVK belangrik, want ons glo **"SAAM BEREIK ONS MEER"**.

As aandeelhouer skep OVK vir u welvaart deurdat rekordwinste behaal word met die gevolg dat 'n rekorddividend aan u uitbetaal word, die batewaarde per aandeel styg deurlopend en OVK se balansstaat is kerngesond. OVK aandele dien ook as sekuriteit en u as aandeelhouer het seggenskap in die besigheid met wie u besigheid doen.

Kliënte wie bona fide landbouprodusente is, deel maandeliks in OVK se lojaliteitskema met die gevolg dat behalwe vir die voordeel wat u as kliënt ontvang, OVK daardeur sorg dat sy kliënte met wie hy besigheid doen die aandeelhouer/eienaars van die besigheid is. Baie dankie vir u lojale ondersteuning, u is vir ons baie belangrik.

REPORT OF THE MANAGING DIRECTOR

It is gratifying to know that the OVK Group, one of the most diversified Agri businesses – both geographically and as a business, has once again achieved record profits – ALL praise and honour to our Heavenly Father, we realise that through Him everything is possible.

OVK – a business which you, as a shareholder and our staff, can be proud of!

Everyone, whether an OVK shareholder, client, staff member or stakeholder, is important to OVK because we believe **"TOGETHER WE ACHIEVE MORE"**.

As a shareholder, OVK creates prosperity for you by achieving record profits and as a result record dividends are paid to you, the asset value per share increases continuously and the core of OVK's balance sheet is healthy. OVK shares also serve as security and you as a shareholder have a say in the business with which you do business.

Customers, who are bona fide agricultural producers, share in OVK's loyalty programme monthly, and as a result, in addition to the benefit you receive as a customer, OVK ensures the clients with which we do business are the shareholders/owners of the business. Thank you for your loyal support, you are very important to us.





Vir ons as personeel beteken die stabiliteit en sterk balansstaat van OVK werksekerheid en werkbevrediging gaan daarmee saam, want 'n mens hou daarvan om met 'n wenspan geassosieer te word. Dit is die OVK Groep gewis!!

Vir ons besigheidsvennote (verskaffers, bankiers, ouditeure ens.) moet dit ook lekker wees om met OVK besigheid te doen aangesien hul verseker is van hul betaling. OVK beteken ook baie op elke dorp waar hul aktiwiteite het.

OVK kon weer, danksy sy sterk balansstaat, die afgelope jaar heelwat produsente wie finansiële teenspoed ervaar het bystaan deur middel van verskeie meganismes (konsolidasie, oorbrugging, ens.) wat jare lank alreeds in plek is, want elke kliënt en die platteland is vir OVK belangrik!

Die droogte met die gepaardgaande hoë graanpryse het die afgelope jaar OVK se meulens en voerkraal baie negatief beïnvloed. Alhoewel Meganisasie ook die effek van die droogte ervaar het, het ons steeds operasionele probleme wat bestuur besig is om uit te sorteer en daar is al baie werk hier gedoen en behoort ons eersdaags die verandering te sien. Die herstrukturering by Lewendehawe Noord is afgehandel en ons sien reeds die verbetering in die resultate daar.

OVK Groep se aandeelhoudersbelang het danksy die goeie jaar en ook goeie batebestuur, wesenlik verbeter. Die rente-draende skuld het ook gedaal, wat OVK baie goed posisioneer vir enige rentekoersstygings. OVK se aandeelpryse het die afgelope jaar 'n geringe daling gehad as gevolg van die wesenlike hoeveelheid aandele wat te gelde gemaak was om skuld te betaal, maar gegewe die goeie toestand daarbuite behoort die aandeelpryse binnekort weer 'n styging te toon.

Dankie aan die Direksie vir die insig, leiding en ondersteuning. OVK is bevoorreg om so 'n Direksie te hê. Baie dank aan my Hoofbestuursman, OVK se Bestuurskomitee lede en elke personeelid vir hul harde werk en loyaliteit teenoor OVK. Julle maak van OVK 'n reuse suksesverhaal, dankie daarvoor!

Dankie aan ons verskaffers, bankiers en elke ander instansie en persoon wat betrokke is by OVK. U bedrae tot die sukses van OVK word waardeer.

Nogmaals dankie aan elkeen wat bygedra het tot die sukses van OVK, onthou OVK is u besigheid wat ons as amptenare net namens u tot ons beste vermoë bestuur.

Alle sukses en voorspoed vir die jaar wat voorlê word u toegewens. Weet verseker OVK is daar vir u, want "Saam bereik ons meer"!

Stéfan Oberholzer

Trotse OVKaner

As staff, the stability and OVK's strong balance sheet mean job security and job satisfaction go hand in hand, because one likes to be associated with a winning team and that is OVK forsure!

For our business partners (suppliers, bankers, auditors etc) it must be a pleasure doing business with OVK, as they are assured of their timeous payment. OVK also means a lot to every town where they are active in.

OVK has once again, thanks to its strong balance sheet, been able to assist many producers experiencing financial difficulties in the past year through various mechanisms (consolidation, bridging, etc) which have been in place for many years, because every client and the countryside are important to OVK!

The drought and accompanying high grain prices have negatively affected OVK's mills and feedlots over the past year, and although Mechanisation also experienced the effects of drought, we still have operational problems that management is sorting out. Much has already been done here and we ought to see change soon. The restructuring at our Livestock North division has been completed and improvement is evident in the results we see there.

Thanks to a good year and good asset management, OVK Group's shareholder's interest has improved considerably. Interest-bearing debt has also declined, which positions OVK very well for any interest rate hikes. OVK's share prices have decreased over the past year due to the substantial amount of shares converted to pay debt, but given the good conditions out there, share prices will soon again increase.

Thank you to the Board for insight, guidance and support. OVK is privileged to have a Board of this caliber. Many thanks to my General Management Team, OVK's Management Committee members and every staff member for their hard work and loyalty to OVK. You make OVK a huge success story, thank you!

Thank you to our suppliers, bankers and every other institution and person involved with OVK. Your contribution to the success of OVK is appreciated.

Thanks again to everyone who has contributed to the success of OVK. Remember, OVK is your business, which we as personnel manage on your behalf to our best ability.

Wishing you all the success and prosperity for the year ahead. Be assured OVK is here for you, because "Together we achieve more"!

Stéfan Oberholzer

Proud OVKaner



KORPORATIEWE BESTUURSVERSLAG

INLEIDING

Die raad van direkteure hanteer die sake van die OVK groep met integriteit. Die direksie is verbind tot goeie korporatiewe bestuurpraktyke deur die hele groep.

Die aanbevelings van King III word sover moontlik toegepas. Etiese optrede en integriteit is ononderhandelbaar en effektiewe leierskap met 'n strategie vir volhoubaarheid word nagestreef.

Bestuur doen hulle take met verantwoordelikheid en deursigtigheid, sosiale verantwoordelikheid en onpartydigheid, tot voordeel van alle belanghebbendes in die maatskappy.

DIE RAAD VAN DIREKTEURE

Die raad bestaan uit 11 nie-uitvoerende direkteure wat op 'n wyksbasis verkies word en sodanige hoeveelheid uitvoerende direkteure as wat die raad op besluit. Die direksie vergader ten minste 10 keer per jaar. Die agenda van die raad fokus op finansiële resultate, kapitale besteding, bestuur van menslike hulpbronne, korporatiewe bestuur, groei geleenthede en die bepaling van strategieë. Die komitees van die raad bestaan uit die Oudit- en Risikokomitee, die Dagbestuur, die Vergoedingskomitee en die Sosiale en Etiesekomitee.

ODUIT- EN RISIKOKOMITEE

Die Oudit- en Risikokomitee bestaan uit 4 nie-uitvoerende direkteure onder voorsitterskap van mnr. Chris Bender. Die ander lede is mnre. Jacques du Plessis (ondervoorsitter), Quentin de Bruyn en Franz Terblanche. Die komitee vergader ten minste 3 keer per jaar en het onbeperkte toegang tot die eksterne ouditeure en die bestuurder: interne audit.

DIE DAGBESTUUR

Die dagbestuur bestaan uit die voorsitter, mnr. Gilly Scheepers, die ondervoorsitter, mnr. Joël le Roux, en twee lede mnre. Chris Bender en Pieter Erasmus. Die dagbestuur vergader om besluite van dringende aard te neem asook om die besturende direkteur te adviseer oor belangrike aangeleenthede.

VERGOEDINGSKOMITEE

Die vergoedingskomitee bestaan uit die dagbestuurslede en die komitee vergader een maal per jaar ten einde die vergoeding van uitvoerende direkteure en hoofbestuur goed te keur. Die komitee maak ook aanbevelings aan die direksie met betrekking tot die vergoeding van nie-uitvoerende direkteure.

CORPORATE MANAGEMENT REPORT

INTRODUCTION

The board of directors handles the business of the OVK group with integrity. The directors are committed to good corporate governance practices throughout the group.

The recommendations of King III are applied as far as possible. Ethical conduct and integrity are non-negotiable and effective leadership with a strategy for sustainability are pursued.

Management fulfil their tasks with responsibility and transparency, social responsibility and impartiality, to the advantage of all stakeholders in the company.

THE BOARD OF DIRECTORS

The board consists of 11 non-executive directors who are elected on a ward basis and as many executive directors as the board of directors decide on. The directors meet at least 10 times per annum. The agenda of the board focuses on financial results, capital expenditure, management of human resources, corporate governance, growth opportunities and the formulation of strategies. The committees of the board consist of the Audit and Risk Committee, the Management Committee, the Remuneration Committee and the Social and Ethical Committee.

AUDIT AND RISK COMMITTEE

The Audit and Risk Committee consists of 4 non-executive directors under the chairmanship of Mr Chris Bender. The other members are Messrs Jacques du Plessis (vice chairman), Quentin de Bruyn and Franz Terblanche. The committee meets at least 3 times per annum and has unrestricted access to the external auditors and the manager: internal audit.

MANAGEMENT COMMITTEE

The management committee consists of the chairman, Mr Gilly Scheepers, the vice chairman, Mr Joël le Roux and two members, Messrs Chris Bender and Pieter Erasmus. The management committee meets to take urgent decisions as well as to advise the managing director in respect of important aspects.

REMUNERATION COMMITTEE

The remuneration committee consists of the members of the management committee and the committee meets once per annum to approve the remuneration of the executive directors and general management. The committee also makes recommendations to the directors in respect of the remuneration of non-executive directors.



SOSIALE EN ETIESE KOMITEE

Die sosiale en etiese komitee bestaan uit vier nie-uitvoerende direkteure onder voorsitterskap van mnr. Franz Terblanche. Die ander lede van die komitee is mnr. Quentin de Bruyn, Chris Bender en Jacques du Plessis, besturende direkteur mnr. Stéfan Oberholzer en hoofbestuurder: korporatiewe-dienste, mnr. Malcolm Jaffa.

Die komitee se funksies is om die maatskappy se aktiwiteite, met betrekking tot enige relevante wetgewing, ander statutêre vereistes of bestaande kodes van goeie praktyk, te monitor ten opsigte van aangeleenthede verbandhoudend tot:

- sosiale en ekonomiese ontwikkeling, insluitende die maatskappy se status in terme van die doelwitte en oogmerke van:
 - die Wet op Gelyke Indiensneming; en
 - die Breë Basis Swart Ekonomiese Bemagtigings Wet; en
- goeie korporatiewe bestuur, insluitende die maatskappy se:
 - bevordering van gelykheid, voorkoming van onbillike diskriminasie en bekamping van korrupsie;
 - bydrae tot die ontwikkeling van gemeenskappe waarin die maatskappy hoofsaaklik sy besigheid bedryf of waarin sy produkte of dienste hoofsaaklik bemark word; en
 - rekord van borgskappe, donasies en liefdadigheids-aksies.
- die omgewing, gesondheid en openbare veiligheid, insluitende die impak van die maatskappy se aktiwiteite en/of sy produkte of dienste; en
- verbruikersverhoudinge, insluitende die maatskappy se advertensies, openbare verhoudinge en voldoening aan verbruikersbeskermings wette; en
- arbeid en indiensneming, insluitende –
 - die maatskappy se status in terme van die Internasionale Arbeidsorganisasie se protokol met betrekking tot redelike werk en werksomstandighede; en
 - die maatskappy se indiensnemingverhoudings, en die maatskappy se bydrae tot die opvoedkundige ontwikkeling van sy werknemers.

AANSTELLING VAN DIREKTEURE

Direkteure word op wyksbasis verkies deur aandeelhouders van OVK Beherend in daardie spesifieke wyk. Daar bestaan 'n formele prosedure waardeur voornemende kandidate genomineer kan word en indien meer as een nominasie ontvang word, word sodanige direkteure deur stemming verkies. Die dienstermyn van 'n verkose direkteur is drie jaar waarna hy hom weer verkiesbaar kan stel met geen beperking op die aantal jare wat 'n direkteur mag dien nie. Direkteure is egter nie weer verkiesbaar wanneer hulle die ouderdom van 65 bereik nie.

VERGOEDING VAN DIREKTEURE

Die vergoeding van direkteure word geopenbaar in die finansiële state. Direkteure ontvang 'n vaste bedrag vir

SOCIAL AND ETHICAL COMMITTEE

The social and ethical committee consists of four members under the chairmanship of Mr Franz Terblanche. The other members of the committee are Messrs Quentin de Bruyn, Chris Bender and Jacques du Plessis, managing director Mr Stéfan Oberholzer and general manager: corporate services, Mr Malcolm Jaffa.

The functions of the committee are to monitor the company's activities, having regard to any relevant legislation, other legal requirements or prevailing codes of best practice, with regard to matters relating to:

- social and economic development, including the company's standing in terms of the goals and purposes of:
 - the Employment Equity Act; and
 - the Broad-Based Black Economic Empowerment Act; and
- good corporate citizenship, including the company's:
 - promotion of equity, prevention of unfair discrimination, and reduction of corruption;
 - contribution to development of the communities in which its activities are predominantly conducted or within which its products or services are predominantly marketed; and
 - record of sponsorship, donations and charitable.
- giving the environment, health and public safety, including the impact of the company's activities and of its products or services; and
- consumer relationships, including the company's advertising, public relations and compliance with consumer protection laws; and
- labour and employment, including –
 - the company's standing in terms of the International Labour Organisation Protocol on decent work and working conditions; and
 - the company's employment relationships, and its contribution towards the educational development of its employees.

APPOINTMENT OF DIRECTORS

Directors are elected on a ward basis by shareholders of OVK Holdings in that specific ward. There is a formal procedure whereby candidates are nominated, and if more than one nomination is received a director is elected by means of voting. A director serves on the Board for a period of three years, whereafter he is available for re-election, with no limitation to the number of years that can be served as a director. However directors are not available for re-election once they have reached the age of 65.

REMUNERATION OF DIRECTORS

The remuneration of directors is disclosed in the financial statements. Directors receive a fixed amount for services



dienste gelewer deur die jaar. Die Oudit- en Risikokomitee en direkteure van filiale word addisioneel vir die dienste vergoed. Die vergoeding van direkteure word markverwant vasgestel in lyn met die bevindinge van PricewaterhouseCoopers Geïnk. se mededingings-analise wat tussen landboubesighede gedoen word, asook 'n opname onder landboubesighede ten opsigte van die vergoeding van nie-uitvoerende direkteure.

VERGOEDING VAN PERSONEEL

OVK maak gebruik van die Peromnes posgraderingstelsel waarvolgens poste in verskillende kategorieë ingedeel word. Die opnames van Deloitte word gebruik vir die vasstelling van salarisse in die verskillende posgrade. Die direksie streef daarna dat OVK se personeel billik en markverwant vergoed word volgens die verantwoordelikhede van die spesifieke pos.

Die maatskappy beskik ook oor 'n addisionele vergoedingsskema waar personeel in die sukses van die maatskappy kan deel indien voorafgestelde doelwitte behaal word. Die aansporingskema word deurlopend hersien en lewer die gewenste resultate.

POLITIEKE PARTY ONDERSTEUNING

Die raad van direkteure het 'n beleid dat geen politieke party finansieel ondersteun word nie en geen sodanige borge word aan enige politieke partye gegee nie.

EKSTERNE OUDITEURE

Die eksterne ouditeure van die maatskappy is PricewaterhouseCoopers Geïnk. en die audit word hanteer deur die Bloemfontein kantoor onder leiding van mnr. Etienne van Niekerk. Die ouditeure woon die direksie- asook die Audit en Risikokomitee vergaderings by as waarnemers. Die eksterne ouditeure is onafhanklik van die maatskappy en word deur die aandeelhouders op die Algemene Jaarvergadering aangestel.

VOLHOUBAARHEID

Een van die kern fokusareas van die direksie is dat OVK so bestuur word dat dit volhoubaar oor die langtermyn dienste aan sy aandeelhouders en landbouprodusente kan lewer. OVK lewer sy dienste hoofsaaklik in die platteland en dit is uiters belangrik vir die landbou-omgewing dat OVK voortgesette dienste op die platteland moet lewer. Om besigheid op die platteland te doen bied verskeie uitdagings ten opsigte van die werwing en behoud van personeel en om billike opbrengs op kapitaalinvestering te verkry. OVK spandeer dan ook heelwat geld in die vorm van borge aan instansies soos skole, Hospice, ouetehuse, kindertehuise en ander sosiale instellings op die platteland. OVK erken dat hy, as 'n belangrike rolspeler in die platteland, 'n sosiale verantwoordelikheid het teenoor die breër gemeenskap.

rendered through the year. The Audit and Risk Committee and directors of subsidiaries are remunerated additionally for services rendered. The remuneration of directors is market related in accordance with the findings of the comparative analysis of PricewaterhouseCoopers Inc. done amongst agricultural businesses, as well as a survey amongst agricultural businesses in respect of remuneration of non-executive directors.

REMUNERATION OF PERSONNEL

OVK makes use of the Peromnes grading system whereby posts are classified in various categories. The survey by Deloitte is used for the determination of salaries in the various post categories. The directors aspire to remunerate OVK personnel fairly, at market-related salaries, according to the responsibilities of the specific position.

The company also manages an additional remuneration scheme whereby personnel can share in the success of the company, should predetermined targets be achieved. The incentive scheme is reviewed on a continuous basis, and deliver the desired results.

POLITICAL PARTY SUPPORT

The board of directors has a policy that no political party will be financially supported and no sponsorships are given to any political parties.

EXTERNAL AUDITORS

PricewaterhouseCoopers Inc. are the external auditors of the company and the audit is carried out by their Bloemfontein office under the guardianship of Mr Etienne van Niekerk. The auditors attend the meetings of the directors as well as the Audit and Risk Committee meetings as observers. The external auditors are independent of the company and are appointed by the shareholders at the Annual General Meeting.

SUSTAINABILITY

One of the core focus areas of the directors is that OVK be managed in such a way that it must be sustainable in delivering long term services to its shareholders and agricultural producers. OVK delivers its services mainly in rural areas and it is of the utmost importance for agriculture that OVK continues to deliver these services. To do business in rural areas presents several challenges in so far as the recruitment and retention of personnel and to realise a fair return on capital investment. OVK has spent a good deal of money in the form of sponsorships for institutions such as schools, Hospice, retirement villages, children's homes and other social establishments in rural areas. OVK recognises that it, as an important role-player in rural areas, has a social responsibility towards the broader community.



AANVAARDE ROL VAN DIE DIREKSIE

- Die direksie bepaal die maatskappy se visie en missie en gee strategiese rigting aan die aktiwiteite.
- Die direksie sien toe dat 'n waardesisteem in stand gehou word.
- Die direksie evalueer en keur die jaarlikse begroting goed wat deur bestuur voorgelê word.
- Die direksie beheer en monitor bestuur op grond van die goedgekeurde begroting en besigheidsplan.
- Die direksie stel die besturende direkteur en hoofbestuur aan en sien toe dat opvolgbeplanning in plek is.
- Die direksie keur die maatskappy se finansiële state goed en lê dit voor aan die aandeelhouers.
- Die direksie evalueer die lewensvatbaarheid van die maatskappy en beoordeel die lopendesaak beginsel.
- Die direksie maak seker dat die maatskappy die nodige risikobestuur implementeer, dat interne beheermaatreëls in plek is en dat die interne ouditafdeling gemagtig word om sy funksie te doen.
- Die direksie stel die subkomitees aan.

Daar bestaan 'n geslote periode waartydens direkteure en personeel nie 'n aanbod mag maak vir die koop of verkoop van OVK aandele nie. Die tydperk strek vanaf 1 Maart jaarliks tot 'n week nadat die finansiële jaarstate aan die aandeelhouers gepos is, asook gedurende tydperke waar wesenlike verkrygings ter sprake is.

ACCEPTED ROLE OF THE BOARD

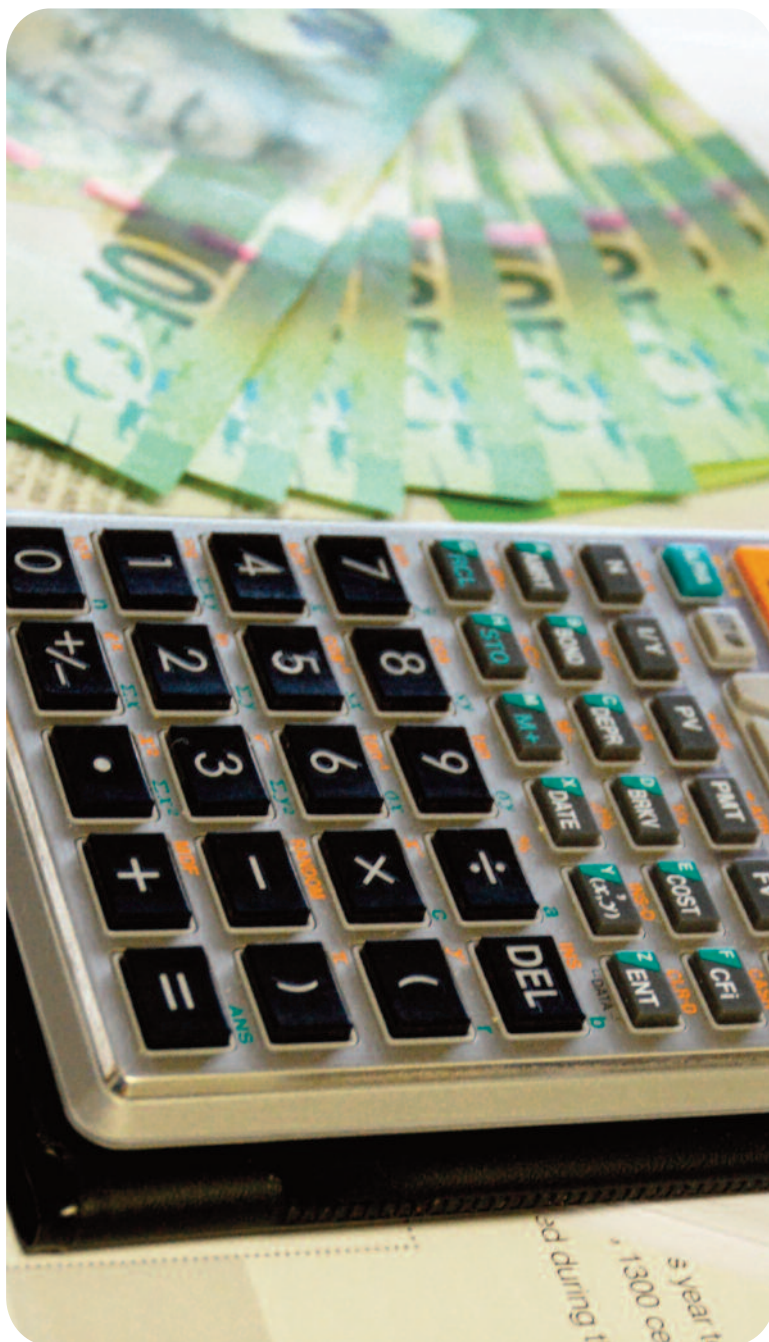
- The Board determines the vision and mission and provide strategic direction towards activities.
- The Board ensures that a value system is in place.
- The Board evaluates and authorises the annual budget which is provided by management.
- The Board controls and monitors management according to the authorised budget and business plan.
- The Board appoints the managing director and general management and foresees that succession plans are in place.
- The Board authorises the company's financial statements and presents it to the shareholders.
- The Board evaluates the feasibility of the company and the going concern principle.
- The Board ensures that the company implements the necessary risk management, that internal control systems are in place and that the internal audit division is authorised to function properly.
- The Board appoints the sub committees.

Directors and personnel are not allowed to make an offer to buy or sell OVK shares during a prescribed closed period. This period extends from 1 March annually until a week after the financial statements of the company have been posted to shareholders, as well as any period when substantial acquisitions are under consideration.





LOJALITEITSKEMA LOYALTY SCHEME



Doel

Om produsente te beloon vir hul lojale ondersteuning by wyse van 'n lojaliteitsvoordeel wat omgeskakel word in OVK aandele met verskeie voordele oor die langtermyn.

Hoe werk dit?

- **Bona fide boere** ontvang maandeliks 'n lojaliteitsvoordeel op die bruto wins bedrag van hul besigheid met OVK gedoen.
- U aandeelhouderslening (Leningsrekening A) word met hierdie voordeel gekrediteer.
- Die geld in leningsrekening A, word maandeliks aangewend om OVK Beherenden/of OVK Bedryfs-aandele namens u aan te koop.
- Binne drie maande vandat die lojaliteitsvoordeel u toegeval het, word hierdie bedrag omgeskakel in OVK aandele.

Wat maak die skema uniek?

- Klënte verkry hierdeur eienaarskap van OVK. Daar is geen verpligting op klënte om die aandele te behou nie. Hierdie aandele is beskikbaar vir onmiddellike verhandeling.
- 'n Aanbod om aandele te koop/verkoop kan elektronies op die OVK webtuiste www.ovk.co.za gedoen word.
- Indien u nie toegang tot internet het nie, kan u Maandag tot Vrydag, tussen 08h00 tot 17h00, die landlyn 051 923 4516 skakel, waar u van die nodige hulp voorsien sal word.

Voordele

- U ontvang 'n lojaliteitsvoordeel op aankope en produklewering.
- Die geldwaarde ten opsigte van u lojaliteitsvoordeel word maandeliks aan u toegeken en verskyn elke maand op u staat.
- U verkry ook 'n maandelike voordeel by wyse van die groei in die waarde van die aandele met gepaardgaande sekuriteitswaarde.
- U ontvang ook dividende op u aandele wat u op jaareinde besit, indien 'n dividend verklaar word.

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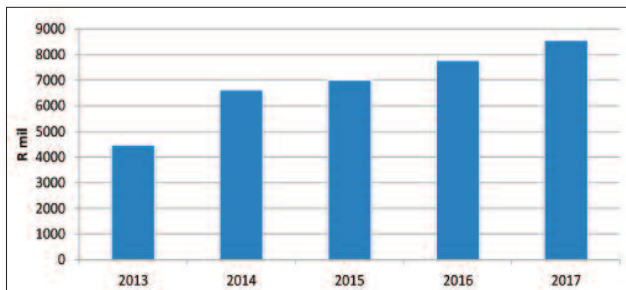


FINANSIËLE OORSIG

1 STAAT VAN OMVATTENDE INKOMSTE

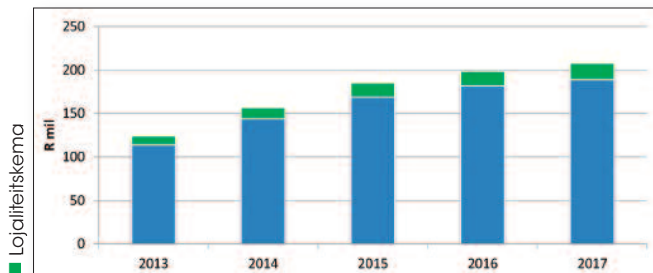
1.1. TOTALE OMVANG VAN BESIGHEID GEDOEN

Die Groepsomset het gestyg met 9.98% vanaf R7,78 miljard na R8,55 miljard.



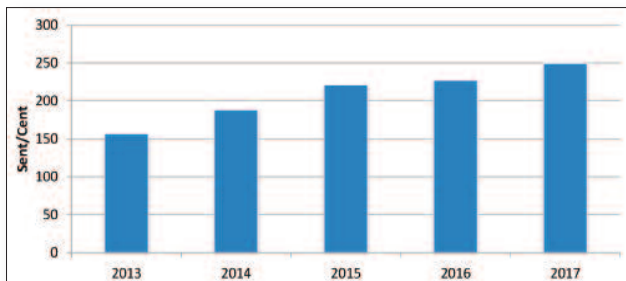
1.2. WINS VOOR BELASTING

Die Groepswins voor belasting styg met 4,81% van R181,0 miljoen na R189,7 miljoen na lojaliteitskema uitkering van R18.9 miljoen



1.3. WESENSVERDIENSTE PER AANDEEL

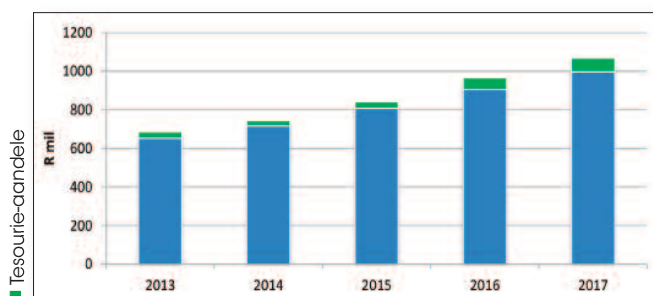
Die groep se wesensverdiens te per aandeel, voor rente aan aandeelhouders, styg met 10.11% van 227,5 sent tot 250,5 sent.



2 STAAT VAN FINANSIËLE STAND

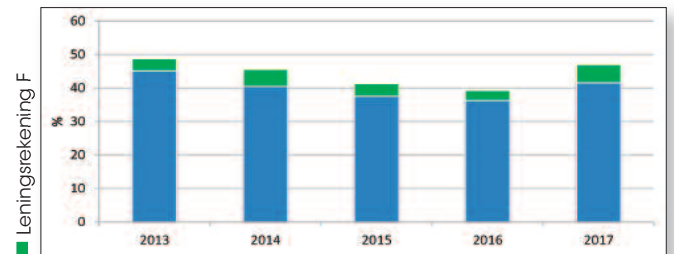
2.1. TOTALE EKWITEIT

Die totale ekwiteit, ingesluit tesourie-aandele, van die Groep het gestyg tot R1 068 miljoen teenoor R966 miljoen die vorige jaar.



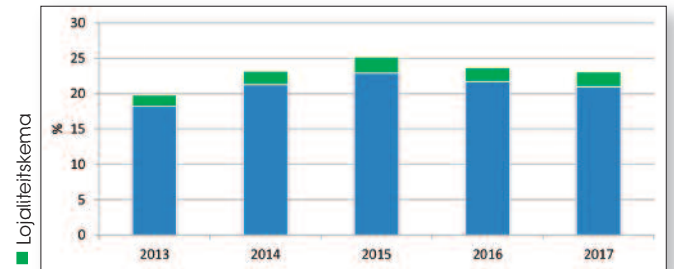
2.2. TOTALE AANDEELHOUSERSBELANG (INGESLUIT TESOURIE-AANDELE)

Die aandeelhoudersbelang van die groep as persentasie van totale bates styg vanaf 39,3% na 47,0%.



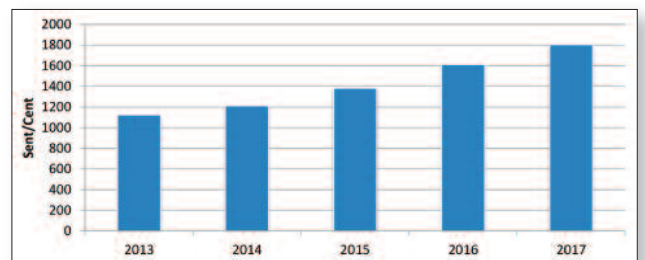
2.3. OPBRENGS OP AANDEELHOUSERSBELANG

'n Opbrengs van 21,0% (23.1% voor lojaliteitskema uitkering) is op aandeelhoudersbelang van die groep behaal teenoor 21,7% (23.7% voor lojaliteitskema uitkering) van die vorige jaar.



2.4. NETTO BATEWAARDE PER AANDEEL

Die netto batewaarde per aandeel, ingesluit tersourie-aandele, van die groep styg vanaf 1611,5 sent per aandeel na 1804,7 sent per aandeel. Aandele verhandel tans teen 1320 sent per aandeel wat steeds 'n diskonto op die netto batewaarde bied.



2.5. ANDER FINANSIËLE VERHOUDINGS

VERHOUDING	2017	2016
Bedryfskapitaal	128.4	114.7
Vuurproefverhouding	93.5	74.6
Kontantvloeï per aandeel	5.6	3.7
Solvabiliteit	1.6	1.5
Volhoubare groeikoers	5.2	4.2
Bedryfswins tot bates	11.4	9.8
Dividenddekking	4.0	4.0
Prys/verdiens te	6.0	6.8

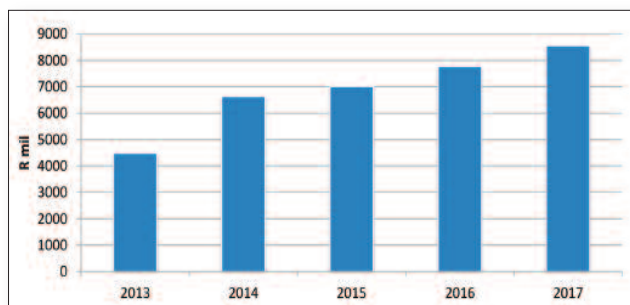


FINANCIAL REVIEW

1 STATEMENT OF COMPREHENSIVE INCOME

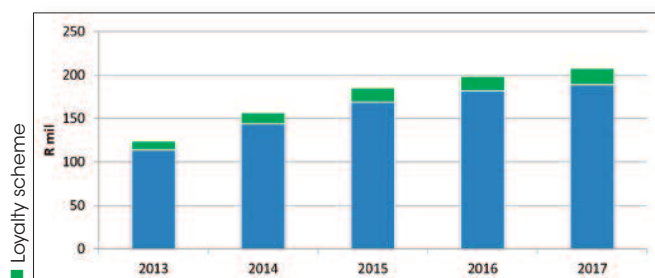
1.1. TOTAL SCOPE OF BUSINESS DONE

Turnover of the Group increased by 9.98% from R7.78 billion to R8,55 billion



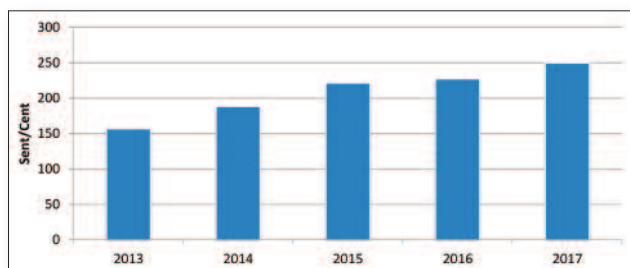
1.2. PROFIT BEFORE TAX

The profit of the Group before tax increased by 4,81% from R181,0 million to R189,7 million after loyalty scheme distribution of R18.9 miljoen.



1.3. HEADLINE EARNINGS PER SHARE

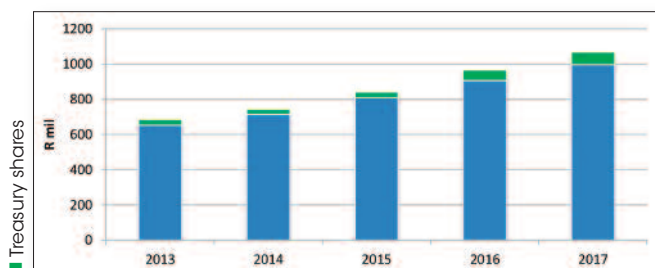
The headline earnings per share of the group, before interest to shareholders, increased by 10.11% from 227,5 cents to 250,5 cents.



2 STATEMENT OF FINANCIAL POSITION

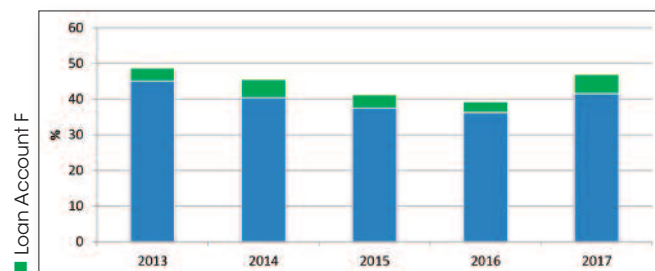
2.1. TOTAL EQUITY

The total equity, including treasury shares, of the Group increased to R1 068 million compared to R966 million the previous year.



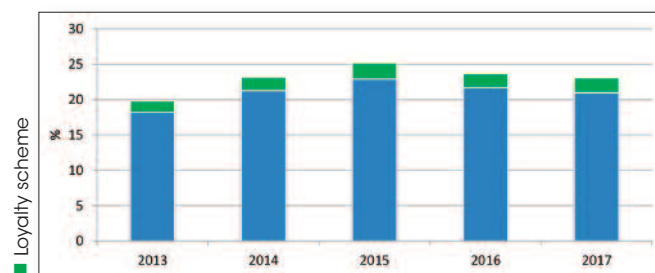
2.2. TOTAL SHAREHOLDERS' INTEREST (INCLUDING TREASURY SHARES)

The shareholders' interest of the group as percentage of total assets increased from 39,3% to 47,0%.



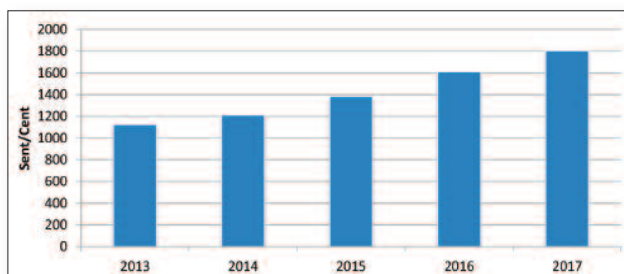
2.3. RETURN ON SHAREHOLDERS' INTEREST

A return of 21,0% (23,1% before loyalty scheme distribution) on shareholders' interest of the group was achieved, compared to 21,7% (23,7% before loyalty scheme distribution) of the previous year.



2.4. NET ASSET VALUE PER SHARE

The net asset value per share, including treasury shares, increased from 1611,5 cents per share to 1804,7 cents per share. At present shares trade at 1320 cents per share, therefore, still a discount on the net asset value.



2.5. OTHER FINANCIAL RATIOS

RATIO	2017	2016
Operating capital	128.4	114.7
Acid ratio	93.5	74.6
Cash flow per share	5.6	3.7
Solvency	1.6	1.5
Sustainable growth	5.2	4.2
Operating profit to assets	11.4	9.8
Dividend cover	4.0	4.0
Price/earnings	6.0	6.8



3 STAAT VAN TOEGEVOEGDE WAARDE

VERDELING VAN WELVAART	R MILJ	%	DISTRIBUTION OF WEALTH
Vergoeding aan personeel	309	49.7	Remuneration to personnel
Voorsieners van kapitaal	108	17.4	Providers of capital
Belasting	55	8.8	Taxation
Behou vir investering	98	15.8	Retained for investment
Aandeelhouders (2016 dividend)	33	5.3	Shareholders
Lojaliteitskema	19	3.1	Loyalty scheme
	622	100	

3 VALUE ADDED STATEMENT

4 AANDEELVERHANDELINGS

Die gemiddelde aandeelverhandelingsprys van **OVK Bedryf Bpk** het met 18 sent teenoor die vorige jaar gedaal na 1344 sent per aandeel, wat 'n daling van 1,32% behels. Die hoogste verhandeling in OVK Bedryf het plaasgevind teen 1395 sent per aandeel.

Die gemiddelde aandeelverhandelingsprys van **OVK Beherend Bpk** het met 12 sent teenoor die vorige jaar gedaal na 1240 sent per aandeel, wat 'n daling van 0.96% behels. Die hoogste verhandeling in OVK Beherend het plaasgevind teen 1300 sent per aandeel.

1 661 630 aandele in OVK Beherend en 1 974 410 aandele in OVK Bedryf, het verhandel die afgelope finansiële jaar.

4 SHARE TRADING

The average share trading price of **OVK Operations Ltd** decreased by 18 cents from the previous year to 1344 cents per share, which represents a decrease of 1,32%. The highest trading price in OVK Operations was 1395 cents per share.

The average share trading price of **OVK Holdings Ltd** decreased by 12 cents from the previous year to 1240 cents per share, which represents a decrease of 0.96%. The highest trading price in OVK Holdings was 1300 cents per share.

1 661 630 shares in OVK Holdings and 1 974 410 shares in OVK Operations were traded during the past financial year.





BEDRYFSOORSIG

ALGEMENE HANDEL

Dit is uiters aangenaam om te kan rapporteer dat OVK se Handelsafdeling weereens 'n rekordjaar beleef het. Die dinamika in die makro-omgewing was heelwat anders as die vorige jaar, maar het die span met voldoende en intydse markinligting, gefokusde bemarkingsaksies en gesonde verhoudinge met ons klante sowel as ons strategiese verskaffers, gereeld pro-aktief opgetree en waar nodig aanpassings gemaak wat opnuut vir ons sukses tot gevolg gehad het.

Ons produsente het voorwaar die afgelope jaar gebuk gegaan onder baie moeilike omstandighede, en was die uitdagings redelik uiteenlopend. Terwyl die wye geografiese verspreiding van ons besigheid unieke uitdagings bied, het dit ook opnuut bevestig dat ons diversifikasie besliste voordele inhou, en bevestig dit dat ons handelstakke strategies goed geplaas is.

Daar is spesifieke strategieë wat gevolg word om ons voetspoor en waardeproposisie selfs verder uit te brei, en glo ons dat dit volhoubare winsgewendheid sal ondersteun en uiteindelik waarde aan ons aandeelhouders sal bly bied. Dit bly ook OVK se prioriteit dat boere in die plattelandse gebiede op die OVK aanbod en ondersteuning kan staatmaak. Hierdie model is in teenstelling met konkurrente wat uit die verafgeleë gebiede onttrek, wat dit dan uiters moeilik maak vir produsente om sinvol met hulle dag tot dag aktiwiteite voort te gaan. Hier speel OVK steeds 'n baie belangrike rol ter ondersteuning van sy lede en word hierdie model gekomplimenteer deur 'n unieke lojaliteitskema.

Die droogte het sy tol geëis en weens kontantvloedruk onder ons produsente, het ons groot afskaling in veegetalle beleef oor groot dele van ons bedieningsgebied. Dit het uiteindelik negatief ingewerk op die verkope van veevoere, wat in teenstelling met die vorige jaar redelik afgeneem het in volumes. Ons besigheidsmodel en waardeproposisie het dit egter moontlik gemaak dat ons kon presteer.

Die strategiese fokusareas bly deurlopend op ons verkrygingsfunksie, die bestuur van ons balansstaat, optimalisering van sekere prosesse, 'n dryf tot verhoogde markaandeel asook organiese uitbreiding van ons besigheidsmodel ten einde volhoubare groei in verkope en winsgewendheid oor die langer termyn te verseker, maar ook 'n verbeterde diens aan ons landbouprodusente te bied in ons totale voetspoor.

OVK bly verbind tot investering in ons besigheid, en veral in die plattelandse gemeenskappe waar ons besigheid

REVIEW OF OPERATIONS

GENERAL TRADE

It is very pleasant to report that OVK's Trade Division once again experienced a record year. Dynamics in the macro environment were significantly different to the previous year, but the team acted proactively, with adequate and timely market information, focused marketing actions and healthy relationships with our customers as well as our strategic suppliers, and they made adjustments where necessary which resulted in business success.

Indeed, our producers have faced difficult conditions during the past year, and their challenges were quite different. While the wide geographical distribution of our business offers unique challenges, it also reaffirms our diversification has definite advantages, confirming that our branches are strategically well positioned for the areas we cover.

Specific strategies are followed to expand our footprint and increase our value proposition even more, and we believe this will support sustainable profitability and ultimately keep offering value to our shareholders. It also remains OVK's priority that farmers in rural areas can rely on OVK's offering and support. This model is in contrast to competitors who have withdrawn from remote areas, which makes it extremely difficult for producers to sensibly continue with their day-to-day activities. Here OVK still plays a very important role in supporting its members, and this model is complimented by a unique loyalty programme.

The drought has claimed its toll and due to cash flow pressure among our producers, we experienced a large reduction in livestock numbers across large areas of our area of operation. It eventually negatively impacted the sale of animal feed, which, in contrast to the previous year, declined sharply in volumes. Our business model and value proposition, however, made it possible for us to perform.

The strategic focus areas remain an ongoing focus on our procurement function, the management of our balance sheet, optimising certain processes, a drive to increased market share, as well as organic growth of our business model to ensure sustainable long term growth in sales and profitability, but also provide an improved service to our agricultural producers in our total footprint.

OVK remains committed to investing in our business, especially in the rural communities where we do business. This is confirmed by the ongoing repositioning of the range we offer, the manner in which we present it, upgrading our facilities and showrooms, as well as ongoing training to all our sales staff in order to make our customers' shopping



doen. Dit is bevestig deur die deurlopende herposisionering van ons reeks wat aangebied word, asook die wyse waarop dit aangebied word met opgradering van ons fasiliteite en vertoonlokale, asook deurlopende opleiding aan al ons verkoops personeel ten einde ons kliënte se inkopie-ervaring aangenaam te maak waar niemand net as 'n nommer hanteer word nie.

BRANDSTOFVERSPREIDING

Die afgelope jaar was 'n rekordjaar vir hierdie groeiende besigheid binne OVK en kon ons kapitaliseer tot voordeel van ons aandeelhouers, asook die groter OVK op volume groei in ons besigheid sowel as die kumulatiewe voordeel wat uit prysaanpassings kon realiseer op OVK se volumes.

Brandstofverspreiding bly een van ons strategiese fokusareas vir groei en is verskeie nuwe projekte die afgelope jaar onderneem om marktaandeel en volumes met groot sukses te kon groei. Daarbenewens het ons ook ons strategiese vennootskappe herbesoek en reeds begin met 'n proses van konsolidasie ten einde spesifieke groei en kapitale investering wat langtermyn groei en uitbreiding moet ondersteun, te bewerkstellig. Die eerste suksesse van hierdie strategie is reeds sigbaar in die afgelope jaar se resultate in hierdie dinamiese besigheid en is ons vol vertroue dat die tendens sal voortduur. Ons grootste enkele uitdaging bly die streng statutêre vereistes met lisensies vir sodanige besigheid.

OVK bly steeds verbind tot die belangrike rol om die uitdaging van aflewering op verafgeleë plekke die hoof te bied, en diens aan ons boere te verskaf om hulle werksaamhede te ondersteun op die plaas. Dit vind plaas in samewerking met geselekteerde strategiese vennote in die brandstofbedryf.

GRAANAFDELING

Die Graanafdeling het 'n moeilike jaar beleef weens bevestigingsuitdagings, wat veroorsaak was deur die plaaslike tekort aan mielies en die gevolglike invoer daarvan, terwyl die OVK gebied eintlik ideaal geleë is vir die Oos- en Wes-Kaap. Totale-tonne-hanteer jaar-op-jaar daal met 5.3%, hoofsaaklik weens die erge droogte in die Oos-Vrystaat. Koringaanplantings het gestyg in die Oos-Vrystaat. Opbrengste het gewissel van swak tot bo-gemiddeld meer noord.

Vir OVK in totaal het koringontvangstes gestyg met 12.2%, mielie-ontvangstes daal met 5.4%, sonneblomontvangstes daal met 6.7% en sojaboonontvangstes daal met 73.5%.

Swemkuil graandepot, naby Prieska, is opgerig en inwerking gestel.

Die skuif van die Graanafdeling na Bloemfontein is besig om te begin vrugte afwerp en glo bestuur dat ons produsente ook die voordeel hiervan meer en meer sal begin ervaar.

experience enjoyable, where no one is treated as a number.

FUEL DISTRIBUTION

The past year was a record year for this growing business within OVK and we could capitalise to the benefit of our shareholders, as well as the larger OVK, on volume growth in our business as well as the cumulative advantage that could be realised from price adjustments due to OVK's volumes.

Fuel distribution remains one of our strategic focus areas for growth and several new projects have been undertaken in recent years to grow market share and volumes with great success. In addition, we revisited our strategic partnerships and begun consolidation in order to achieve specific growth and capital investment that will support long-term growth and expansion. The initial successes of this strategy are already evident in the past year's results in this dynamic business and we are confident that the trend will continue. Our single biggest challenge remains the strict statutory requirements on licenses for such business.

OVK remains committed to the fulfilment of the important role of addressing the challenges of deliveries to remote locations, and to provide service to our farmers to support their operations on the farm. This takes place in partnership with selected strategic partners in the fuel industry.

GRAIN DIVISION

The Grain Division experienced a difficult year due to marketing challenges caused by the local maize shortage and its consequent imports, while the OVK area is ideally located for the Eastern and Western Cape. Total-tons-handled year-on-year decreased by 5.3%, mainly due to the severe drought in the Eastern Free State. Wheat plantings have increased in the Eastern Free State. Yields ranged from poor to above average more north.

For OVK, in total, wheat delivery increased by 12.2%, maize delivery decreased by 5.4%, sunflower delivery decreased by 6.7% and soybean delivery decreased by 73.5%.

Swemkuil grain depot, near Prieska, was constructed and went into operation.

The move of the Grain Department to Bloemfontein is reaping benefits and management believes the producers will experience more and more advantage from this.

FIBRE (WOOL AND MOHAIR)

The Fibre Division's volume received and marketed increased by approximately 2.5% over the past financial year. The division's profit for the year was 6.6% lower than the previous year, mainly due to lower margins in the binning department.



VESEL (WOL EN BOKHAAR)

Die Veselafdeling se volume ontvang en bemark het die afgelope finansiële jaar met ongeveer 2.5% gegroei. Die afdeling se wins vir die jaar was 6.6% laer as die vorige jaar, hoofsaaklik as gevolg van laer marges op die saamverpakking ("binning") afdeling.

Die deurlopende opwaartse beweging in die prys van wol in die vorige finansiële jaar, het 'n positiewe bydrae gelewer op marge wins van die saamverpakkingafdeling. In die afgelope jaar het wolpryse baie meer konstant gebly en nie die aanvullende impak op saamverpakking se marge gehad nie.

OVK poog ook om deurlopend die ondersteuningsdiens wat die Tegnieese Velddienste bied uit te brei, en word daar deurlopend nuwe aanstellings in die afdeling gemaak, om ook so ons nasionale marktaandeel in wol te verhoog.

Met dié dat die grootste deel van Lesotho se bokhaarskeersel ook nou na OVK gestuur word, is ons ook nie meer net die grootste bokhaarmakelary in die wêreld nie, maar hanteer ons meer as die helfte van die wêreld se totale bokhaar. Voorwaar iets om op trots te wees!!

Sinethemba Mafama, die SEB entiteit waarin OVK 'n 49% belang het, se wins het die afgelope jaar gestyg.

Die verhoging in ons wolmarktaandeel bly een van die kerndoelwitte van die afdeling.

KLIËNTEFINANSIERING

OVK Kliëntefinansiering is trots daarop dat, ten spyte van een van die ergste droogtes in die geskiedenis, die totale debiteureboek met 6.20% gegroei het. Dit is ten spyte van 'n afname in totale agterstallige rekeninge vanaf 8.22% van die totale debiteure in 2016 na 6.03% in 2017. Van die totale agterstallige rekeninge op jaareinde, word slegs 26.16% as 'n risiko gesien vir moontlike waardedaling en is hulle dienoreenkomstig voorsien. Bogenoemde getuig van 'n effektiewe kredietbeleid wat 'n balans aanspreek tussen groei en risiko.

Meer prysenswaardig is die lojale produsente wat met initiatief, vasbyt en met harde werk die vlakke van oorlaatskuld drasties verlaag het. OVK is trots om met hulle geassosieer te word. Verlengde uitstel is ook aan verskeie kliënte in die moeilike omstandighede gegee en soos in die verlede is elke geval op meriete beoordeel. Bestuur glo en vertrou dat dit tot sterker langtermyn verhoudings sal lei.

Met die huidige goeie stand van die debiteureboek sien OVK Kliëntefinansiering uit om voort te bou en sy rol met onderskeid te vervul as ondersteuningsdiens vir OVK se

The continuous upward movement of wool prices in the previous financial year has made a positive contribution to profit margins of the binning department. During the past year, wool prices have remained more constant and did not have the additional impact on the binning margins.

OVK aims to continuously expand the support service which Technical Field Services offer, and new appointments are made within the division on a regular basis, so as to increase our national market share in wool.

Now that most of Lesotho's mohair is sent to OVK, not only are we the largest mohair broker in the world, but we handle more than half of the world's total mohair. Truly something to be proud of!!

Sinethemba Mafama, the BEE entity in which OVK has a 49% stake, has increased its profits over the past year.

The increase in our wool market share remains one of the core objectives of the division.

CLIENT FINANCING

OVK Client Financing is proud that, despite one of the worst droughts in history, the total debtor's book grew by 6.20%. This is despite a decrease in total overdue accounts from 8.22% of total debtors in 2016 to 6.03% in 2017. Of the total overdue accounts at year-end, only 26.16% are considered to be a risk for possible impairment, and provision is made accordingly. The above testifies to an effective credit policy that addresses a balance between growth and risk.

More praiseworthy are the loyal producers who have drastically reduced the levels of overdue debt with initiative, tenacity and hard work. OVK is proud to be associated with them. Extended payment terms have also been given to various clients in difficult circumstances and as in the past, each case has been assessed on merit. Management believes and trusts that this will lead to stronger long-term relationships.

With the current positive stance of the debtors' book, OVK Client Financing looks forward to building and to fulfil with distinction its support roll to OVK's core operation and as a critically necessary partner in each producer's business.

The fact that OVK has no upfront, unutilised or administrative fees, and has a good comprehension in difficult times and interest rates as low as prime minus 0.5%, OVK Client Finance should be your preferred partner in financing.

INSURANCE

OVK Insurance brokers experienced a very good year. Thanks to the establishment of the unique product, OVK



kernbedrywighede en ook as 'n kritiese vennoot in elke produsent se besigheid.

Die feit dat OVK geen aanvangs-, onbenutte- of administratiewe fooi hef nie, goeie begrip het in moeilike tye en nog daarby rentekoerse tot so laag as prima minus 0.5% behoort OVK Kliëntefinansiering u voorkeur vennoot in finansiering te wees.

VERSEKERING

OVK Versekeringsmakelaars het 'n baie goeie jaar beleef. Danksy die vestiging van die unieke produk, OVK Advantage, sowel as 'n goeie jaar wat betref oesversekering, het die wins die afgelope jaar met 24.23% gestyg.

Met die regte dekking, mededingende premies en 'n bewese rekord wat betref eise-diens, voldoen OVK Versekeringsmakelaars aan al u versekeringsbehoeftes en verskaf die nodige gerusstelling wat u verdien. 'n Omvattende reeds produkte en dienste word aangebied wat insluit persoonlike-, landbou-, kommersiële- en oesversekering.

OVK Versekeringsmakelaars is 'n gemagtigde finansiële diensteverskaffer. Vir gemoedsrus moet u ernstig oorweeg om u versekering aan 'n gevestigde, geloofwaardige maatskappy soos OVK toe te vertrou. Kontak ons vir 'n kwotasie, ons wil graag vir u waarde toevoeg.

CLOCOLAN EN TWEESPRUIT MEULE

Die resultate van Tweespruit Meule was teleurstellend. Alhoewel Clocolan Meule beter as begroting gedoen het, het die gesamentlike verliese van ons Meulens 'n wesenlike negatiewe impak tot die resultate van OVK gehad. Ons marktaandeel het gekrimp en was ons bemarkingsaanslag nie voldoende nie. Met rekordmieliepryse en wesenlike fluktuasies in die mielieprys het duur grondstofaankope ook bygedra tot die verliese.

Sterk fokus gaan geplaas word op meer effektiewe diensleweringvlakke, grondstofaankope, logistiek en optimalisering van produksie in die komende jaar. Met hierdie fokus gerugsteun deur ons reeds bestaande kwaliteit produkte asook nuwe bestuursvernuf, voorsien ons dat die Meulens weer hul regmatige deel tot die wins van OVK sal bydra.

LEWENDEHAWE

Die Lewendehawe afdeling het die afgelope jaar 'n positiewe bydrae tot die Groep se wins gelewer.

Die Suidstreek Lewendehawe-afdeling het 'n uitsonderlike goeie jaar beleef met 'n geweldige groei in eenhede verhandel sowel as heelwat meer veilings in die besigheidsmengsel wat bygedra het tot die winsgewendheid van die afdeling. Die Suidstreek gaan van krag tot krag.

Advantage, as well as a good year in terms of crop insurance, the profit has increased by 24.23% over the past year.

With the right cover, competitive premiums and a proven track record regarding claims service, OVK Insurance Brokers meet all your insurance needs and provide the necessary reinsurance you deserve. A comprehensive range of products and services is offered including personal, agricultural, commercial and crop insurance.

OVK Insurance Brokers is an authorised financial services provider. For peace of mind you should seriously consider assigning your insurance to an established credible company such as OVK. Contact us for a quote, we would like to add value.

CLOCOLAN AND TWEESPRUIT MILLS

The results of Tweespruit Mills were disappointing. Although Clocolan Mills performed better than budget, the combined losses of our Mills had an adverse impact on OVK's results. Our market share shrunk and our marketing efforts were not enough. With record maize prices and substantial price fluctuations of maize, expensive raw material purchases also contributed to the losses.

Strong focus will be placed on more effective service delivery levels, raw material purchases, logistics and optimisation of production in the coming year. With this focus, backed by our existing quality products as well as new management skills, we predict the mills will once again contribute their fair share to the profit of OVK.

LIVESTOCK

The Livestock division has made a positive contribution to the Group's profit over the past year.

The Southern Region Livestock division experienced an exceptionally good year with tremendous growth in units traded as well as many more auctions in the business mix which contributed to the profitability of the division. The Southern region is going from strength to strength.

The Northern region, after the total restructuring and reduction in size of the division in the previous year, ended at a loss, but showed a significant improvement compared to the previous financial year. The Northern region improves almost every month and good growth in units traded is experienced. We are confident that this region will also contribute to the group's profitability next year.

GARIEP ABATTOIR AND FEEDLOT

Volume slaughter at Gariep Abattoir has fallen by 7% in the past year to 226 025 units. The reduction in slaughter units is mainly due to the lower quantities of slaughter lambs



Die Noordstreek, na die totale herstrukturering en verkleining van die afdeling in die vorige jaar, het die afgelope finansiële jaar nog met 'n verlies geëindig, maar 'n aansienlike verbetering teenoor die vorige finansiële jaar getoon. Die Noordstreek verbeter bykans elke maand en goeie groei in eenhede verhandel word ervaar. Ons is vol vertroue dat die streek volgende jaar ook 'n bydrae tot die groep se winsgewendheid sal lewer.

GARIEP ABATTOIR EN VOERKRAAL

Volume slagtings by Gariep Abattoir het die afgelope jaar met 7% gedaal tot 226 025 slageenhede. Die vermindering in slageenhede is hoofsaaklik toe te skryf aan die laer hoeveelhede slaglamers beskikbaar in die omgewing, sowel as laer beesslagtings aangesien ons die beesvoer kraal gestaak het.

Dit was 'n uiters moeilike jaar wat die skaapvoer kraal betref. Voerpryse het geweldig hoog gebly vir die grootste gedeelte van die finansiële jaar en het die pryse van voer nie dieselfde afwaartse tempo gesien as die pryse van mielies en lusern nie. Pryse van stoorlamers het proporsioneel teenoor voerpryse baie hoog gebly en het karkaspryse in die mark ook nie dienooreenkomstig opwaarts beweeg nie. Al hierdie faktore het bygedra tot 'n baie teleurstellende verlies vir Gariep Abattoir en Voer kraal.

Voerpryse bly afwaarts beweeg en alhoewel stoorlampryse hoog is as gevolg van skaarsheid, verwag bestuur dat Gariep Abattoir en Voer kraal weer soos in die verlede 'n goeie bydrae tot OVK se wins sal lewer.



available in the area, as well as fewer cattle being slaughtered since the cattle feedlot was discontinued.

It was an extremely difficult year as far as the sheep feedlot is concerned. Feed prices remained exceptionally high for most of the financial year and the prices of feed did not see the same downward tempo as the prices of maize and lucerne. Prices of feeder lambs remained relatively high compared to feed prices, and carcass prices in the market did not move upwards accordingly. All of these factors contributed to a very disappointing loss for Gariep Abattoir and Feedlot.

Feed prices continue to move downwards and although feeder lam prices are high due to limited supply, management expects Gariep Abattoir and Feedlot to make a good contribution to the profitability of OVK, as in the past.

VEHICLE AGENCIES

We are very pleased to report the successes achieved by both our Toyota agencies. Although the launch of new ranges by Toyota have strongly supported our volumes and overall business, and represent a great deal of our success, we have also made very good progress with the appointment of new Dealer Principals. They have taken our agencies to new heights with zeal and excellent service. The record results achieved here, in the year under review will be hard to repeat, even with new initiatives. New opportunities will be attempted, such as the expansion of our used vehicle market, to make the growth curve sustainable in the existing agencies.

In the long term, we want to increase the healthy contributions this division delivers to the larger OVK, and will continually investigate new growth opportunities to ensure growth and profitability with the expansion of new agencies.

The current dynamic in the automotive industry, with the withdrawal by certain international brands, may provide possible new strategic growth opportunities for OVK with agencies and dealerships who continue to provide service to rural communities with the right principles and brands.

MECHANISATION

Over the past year, OVK Mechanisation has received much attention from management and time was spent on the total restructuring action aimed at delivering better service to our customer base, together with increased operational optimisation and better focused marketing actions. Mechanisation also received a fair amount of attention at board level during the year, in an attempt to overcome the losses and ultimately eradicate them.

The nature of this type of business does not allow overnight results after restructuring, and this goes hand in hand with the appointment of staff, who are generally scarce in this



MOTORAGENTKAPPE

Dit is vir ons baie aangenaam om die suksesse wat met beide ons Toyota agentskappe bereik is, te rapporteer. Alhoewel die bekendstelling van nuwe reekse binne die Toyota stal ons volumes en algehele besigheid baie sterk ondersteun het, en 'n groot deel van ons sukses verteenwoordig, het ons ook baie goeie vordering gemaak met die aanstelling van nuwe handelaarshoofde. Hulle het met nuwe ywer en uitstekende diens beide ons agentskappe na nuwe hoogtes geneem. Die rekordresultate wat in hierdie afdeling gerealiseer het gedurende die jaar onder oorsig, sal met groot moeite en selfs nuwe inisiatiewe moeilik herhaal word en sal daar na nuwe geleenthede, soos die uitbreiding van ons gebruikte mark, gepoog word om die groeikurwe volhoubaar te maak in die bestaande agentskappe.

Op die langer termyn sal ons die gesonde bydraes wat hierdie divisie tot die groter OVK lewer verder wil verhoog en sal nuwe groeigeleenthede deurlopend ondersoek word om groei en winsgewendheid te verseker met die uitbreiding van nuwe agentskappe.

Die dinamika wat tans in die motorbedryf ontstaan met die onttrekking van sekere Internasionale handelsmerke, kan moontlike nuwe strategiese groeigeleenthede vir OVK bied met agentskappe en handelaars wat met die regte prinsipale en handelsmerke voortgaan om diens op die platteland te lewer.

MEGANISASIE

OVK Meganisasie het die afgelope jaar baie bestuurs-aandag en tyd geniet met 'n totale herstruktureringssaksie wat ten doel het om beter diens aan ons klantebasis te lewer tesame met verhoogde bedryfsoptimalisasie en beter gefokusde bemarkingsaksies. Meganisasie het gedurende die jaar ook heelwat aandag geniet op direksievlak in 'n poging om die verliese te bekamp en uiteindelik uit te wis.

Die aard van hierdie tipe besigheid is van so 'n aard dat kitsresultate nie moontlik is met herstrukturering nie, en gaan dit gepaard met die aanstelling van personeel wat in hierdie veld oor die algemeen baie skaars is tesame met intense hoëvlak onderhandelinge met ons prinsipale wat ons handelsmerke ontwerp, invoer en uiteindelik in die groothandel aan die netwerk moet versprei en tegniese ondersteuning bied. Die afgelope jaar het ons unieke uitdagings gehad hiermee, maar het ook bevredigende vordering gemaak om langtermyn waarde en professionele ondersteuning aan ons landbouprodusente te bied.

Terwyl ons in 'n baie moeilike meganisasiesiklus moes opereer, het die druk op swakker as verwagte verkope ons in staat gestel om meer intens te fokus op die herstruk-



field together with intense high-level negotiations with our principals who design, import and eventually distribute to wholesale networks, and provide technical support. Over the past year, we have faced unique challenges, but have also made satisfactory progress to offer long-term value and professional support to our agricultural producers.

While operating in a very difficult mechanisation cycle, we were able to focus more intensively on restructuring and operating optimisation processes, due to the pressure on weaker than expected sales. The impact of this will reflect financially once the mechanisation sales cycle is normal again.

Our principal, with the Massey Ferguson and Challenger brands, has strengthened its structures over the past year by undertaking a joint venture with a German partner, which together represent a substantial part of the manufacturer in France's volumes. We believe this new partnership will ultimately benefit OVK and our customer base in the long run, which will result in the development of new ranges and improved technology.

We are pleased to report that despite these challenges we could undertake further expansion of the area and are now in a position to service the Eastern Cape and Northern Cape from branches in Cradock, Hopetown and Prieska with Massey Ferguson and Challenger products, which was not possible in the past. In cycles where sales are under pressure, it puts pressure



turering en bedryfsoptimalisasie prosesse. Die impak hiervan sal eers finansiële refleksie wanneer ons weer 'n normale meganisasie verkopiesiklus beleef.

Ons prinsipaal met die Massey Ferguson en Challenger handelsmerke het ook die afgelope jaar hulle strukture versterk deur 'n gesamentlike onderneming met 'n Duitse vennoot te sluit wat gesamentlik 'n wesenlike deel van die vervaardiger in Frankryk se volumes verteenwoordig. Ons is van mening dat hierdie nuwe vennootskap uiteindelik op die langtermyn vir OVK sowel as ons klantebasis tot voordeel sal strek wat die ontwikkeling van nuwe reekse en verbeterde tegnologie tot gevolg sal hê.

Dit is dan ook vir ons aangenaam om te rapporteer dat ons ten spyte van hierdie uitdagings ook verdere gebiedsuitbreiding kon onderneem en bedien nou ook die Oos-Kaap asook die Noord-Kaap met die Massey Ferguson en Challenger produkte vanuit Cradock, Hopetown en Prieska, wat nie die vorige jaar moontlik was nie.

In siklusse waar verkope onder druk is, plaas dit druk op die balansstaat met gepaardgaande rente, en was die afgelope jaar in hierdie opsig 'n groot uitdaging. Daar is egter ook hier bevredigende vordering gemaak om oortollige en verouderde voorraad te gelde te maak en sal dit 'n prioriteit bly vir die nuwe jaar.

Alhoewel ons Meganisasie besigheid steeds nie na wense presteer het nie, is daar reeds verskeie strategiese inisiatiewe en aksies in plek gestel, waarvan die resultate beslis in die mediumtermyn sal realiseer.

Die Meganisasie-afdeling en gepaardgaande produkte en dienste bly 'n prioriteit vir die direksie en moet die besigheid sodanig gestruktureer word sodat dit enersyds waarde kan toevoeg vir ons boere, maar andersyds ook waarde kan bring vir ons aandeelhouers en as sulks na winsgewendheid getransformeer word.

Bestuur is oortuig dat die regte strategiese vennote in plek is en word daar steeds op verantwoordelike wyse verdere kapitaal spandeer om hierdie besigheidseenheid winsgewend te posisioneer, aangesien die Meganisasie-afdeling belangrik vir graanverbouing in ons gebied is.

LOGISTIEKE AFDELING

Die wins vir die jaar het gedaal met 22.9%, hoofsaaklik as gevolg van 'n verlaging in tonne hanteer. Die afdeling gee steeds intern goeie ondersteuning aan die Graan- en Handelsafdelings. Hierdie afdeling het 'n bydrae gelewer tot OVK se wins en het saam met die Graanbemarkingsafdeling, verlede jaar Bloemfontein toe verskuif. Heelwat geleenthede bestaan steeds om die afdeling uit te brei en is 'n bestuurder intussen vir die afdeling aangestel wat



on the balance sheet with associated interest, and this has been a major challenge in the past year. However, satisfactory progress has been made to sell excessive and outdated stock and will remain a priority for the new year.

Although our Mechanisation business is still not performing well, several strategic initiatives and actions have been implemented, the results of which will definitely be realised in the medium term.

The Mechanisation Division and associated products and services remain a priority to the board and as such must be structured so it can add value to our farmers, and on the other hand, also bring value to our shareholders, and be transformed into profitability.

Management is convinced that the right strategic partners are in place and additional capital is being responsibly spent to position this business unit profitably, because the Mechanisation Division is important for grain cultivation in our area.

LOGISTICS

The profit for the year declined by 22.9%, mainly due to a reduction in tons handled. This department continues to provide good support to the Grain and Trade departments. This division contributed to OVK's profit and moved together with the Grain Marketing Department, to Bloemfontein last year. Many opportunities to expand the department



bestuur glo die afdeling na nuwe hoogstes kan neem en ook ekstern 'n groter rol gaan vervul.

OOS VRYSTAAT KUNSMIS

Die besigheid, waarin OVK 'n 51% belang het, het sy potensiaal die jaar bevestig en het baie beter presteer as verwag. Volumes het met 36% gegroei in die jaar onder oorsig.

Produksievolumes het nog heelwat geleentheid om te groei en sal markgeleenthede verder ontgin en gevestig word in die komende jaar. Verdere opgraderings aan die produksielyn word beplan en stoorkapasiteit word ook geskep in die komende jaar. Fokus word deurlopend geplaas op kwaliteit en aankope van grondstof.

LANDBOUKUNDIGE DIENSTE

Landboukundige dienste se strategiese fokus bly steeds om onafhanklike advies aan ons boere te verskaf soos wat dit tradisioneel die gebruik was, maar met 'n baie groter fokus op waardetoevoeging aan ons boere. Daar is ook 'n baie groter fokus op ondersteuning aan die bedryfseenhede binne die OVK groep om daardeur retensie van ons kliëntebasis te verseker.

Die uitsluitlike doel moet wees om aan die voorpunt van die nuutste tegnologie te bly, die winsgewendheid van ons boere te verhoog deur beste praktyke toe te pas, presisieboerdery op 'n wyer front aan ons kliente bekend te stel en sodoende 'n ondersteunende rol te speel in die uitbreiding van OVK se marktaandeel.

Hernude fokus word geplaas op die lewering van presisie boerderyprodukte en -dienste wat die nuutste praktyke ondersteun. In samewerking met ons strategiese verskaffers van groothandelinsette aan die een kant, maar ook in die toekoms met ons Meganisasie vennote BHBW wat aan OVK toegang bied tot wêreldklas tegnologie vanuit Europa met die toevoeging van BayWa in Duitsland, wat gedurende die jaar toegetree het as vennoot by Barloworld, om die totale waardeproposisie volledig te maak en uiters kompetender in die mark te kan funksioneer.

Alhoewel hierdie afdeling binne OVK 'n kostesentrum is, word die strategiese waarde aan ons boere en die interne ondersteuning aan ons bedryfsdivisies baie belangrik geag. Ons het die afgelope jaar met goedkeuring van ons direksie selfs verdere kapasiteit geskep sodat ons vanuit al ons Handel Streekkantore hierdie ondersteunende dienste aan die groter OVK kan bied.

TEN SLOTTE

Onthou dat wanneer u as bona fide produsent met OVK besigheid doen, kwalifiseer u vir lojaliteitskorting. Beslis iets om ingedagte te hou wanneer u besigheid doen!

exist, and a manager has been appointed for the department, who management believes can take the division to the highest levels and also play a larger external role.

OOS VRYSTAAT KUNSMIS

The business in which OVK has a 51% stake, has confirmed its potential this year, performing much better than expected. Volumes increased by 36% in the year under review.

Production volumes still have much growth potential and market opportunities will be further exploited and established in the upcoming year. Further upgrades to the production line are being planned and storage capacity will also be created in the coming year. Focus is constantly placed on quality and purchases of raw materials.

AGRICULTURAL SERVICES

The strategic focus of Agricultural Services remains to provide independent advice to our farmers, but with a much greater focus on adding value to our farmers. There is also a much greater focus on support to the operating units within the OVK group to ensure the retention of our client base.

The sole aim must be to remain at the forefront of the latest technology to increase the profitability of our farmers by applying best practices, to introduce precision farming to our customers on a wider scale, and in doing so, play a supporting role in the expansion of OVK's market share.

Renewed focus is placed on delivering precision farming products and services that support the latest practices. In cooperation with our strategic suppliers of wholesale inputs on the one hand, and in future with our Mechanisation partners BHBW, which provide OVK with world-class technology from Europe with the addition of BayWa in Germany, and joined Barloworld as a partner during the year, to complete the total value proposition and to function highly competitively in the market.

Although this division is a cost centre within OVK, the strategic value to our farmers and the internal support to our business divisions are considered to be very important. Over the past year, with the approval of our board, we have created even more capacity in order to offer these support services to the larger OVK from all our regional trade offices.

IN CLOSING

Remember that when you are a bona fide producer with OVK, you qualify for loyalty discount. Definitely something to keep in mind when doing business!



ONDERSTEUNINGS-DIENSTE

GELYKE INDIENSNEMING EN SWART EKONOMIESE BEMAGTIGING

OVK bly daartoe verbind om sy gelyke indiensneming-doelwitte vir die periode 1 Oktober 2014 tot 30 September 2019 te behaal. Vordering in terme van hierdie plan word gereeld bespreek tydens bestuursvergaderings ten einde te verseker dat die maatskappy voldoen aan die vereistes van die Wet op Gelyke Indiensneming (Nr 55 van 1998). Personeel in die aangewese groepe maak tans 67% van die werkersmag van die OVK Groep uit. Alhoewel ons bewus is van stremmende faktore op die platteland, streef ons om ons gelyke indiensnemingdoelwitte met die geskikte persone te bereik.

Ons vennootskap met die Vrystaatse Departement van Landelike Ontwikkeling gaan aanhou fokus op die ontwikkeling van opkomende boere. Gespesialiseerde kursusse word voortdurend geïdentifiseer om die opkomende boere te bemagtig om kommersiële status te bereik.

Ons toewysing tot sosiale verantwoordelikheid gaan verder as net finansiële ondersteuning, dit word ondersteun deur omgee-aksies en die aktiewe betrokkenheid van ons personeel by sulke projekte.

MENSLIKE HULPBRONNE

Menslike kapitaal speel 'n kritieke rol in enige organisasie en dit is die middelpunt van 'n organisasie se vermoë om onvermoë om voorafbepaalde doelwitte te bereik. Die Menslike Hulpbronne afdeling vervul die rol binne die OVK Groep, daarom is dit belangrik dat die afdeling oor voldoende kapasiteit moet beskik.

Van die kernelemente wat geïmplementeer is, is:

- verbetering van werknemersverhoudinge;
- hersiening van die mannekragbeplanning en hulpbronne;
- die verbetering van beloningsbestuur;
- die verbetering van die werwings- en aanboord-prosesse;
- uitbreiding van die kapasiteit binne die afdeling; en
- die verbetering van die bestuur van talent binne die besigheid.

Vakatures word intern en ekstern geadverteer deur koerante, aanlynwerwingsagentskappe en hoofagentskappe. OVK werk voortdurend aan sy werwingspraktyke ten einde die mees geskikte persone aan te stel. OVK se personeel-omset vir die 12 maande periode tot 28 Februarie 2017 was 10.5%, sonder die onvermydelike (aftrede, sterfte,

SUPPORT SERVICES

EMPLOYMENT EQUITY AND BLACK ECONOMIC EMPOWERMENT

OVK is committed to achieving its employment equity goals for the period 1 October 2014 to 30 September 2019. Progress in terms of this plan is regularly discussed during management meetings in order to ensure that the company complies with the requirements of the Employment Equity Act (No 55 of 1998). Staff in the designated groups currently represent 67% of OVK Group's workforce. Although we are aware of crippling factors in the countryside, we aim to achieve our employment equity goals with suitable people.

Our partnership with the Free State Department of Rural Development will continue to focus on the development of emerging farmers. Specialised courses are constantly being identified to empower emerging farmers to achieve commercial status.

Our commitment to social responsibility reaches further than sole financial support, it is supported by caring actions and the active involvement of our staff in such projects.

HUMAN RESOURCES

Human capital plays a critical role in any organisation and it is the centerpiece of an organisation's ability or inability to achieve predetermined goals. The Human Resources Department fulfills this role within the OVK Group, so it is important that the department has sufficient capacity.

Some of the key elements which have been implemented are:

- Improvement of employee relations;
- Review of manpower planning and resources;
- Improvement of reward management;
- Improvement of recruitment and recruitment processes;
- Expansion of the capacity within the department; and
- Improving the management of talent within the business.

Vacancies are advertised internally and externally by using newspapers, online recruitment agencies and preferred agencies. OVK works on its recruitment practices on a continuous basis in order to appoint the most suitable candidates. OVK's staff turnover for the 12 month period to 28 February 2017 was 10.5%, without the inevitable (retirement, mortality, medical disability and dismissal), which was weaker than last year's 9.5%. The staff turnover is due to various reasons that are being addressed by management.



mediese ongeskiktheid en ontslag), wat swakker was as die vorige jaar se 9,5%. Die personeelomset is as gevolg van verskeie redes, wat deur bestuur aangespreek word.

Prestasiebestuur

OVK strewende voortdurend daarna om verantwoordelikhede te definieer, met duidelike toerekenbaarheidsvereistes ten einde te verseker dat prestasiedoelwitte bereik word. Dit is van kritieke belang om die besigheidstrategie suksesvol te vervul. Daarmee saam help dit 'n ieder en elk in ons diens om hul bydrae tot OVK te verstaan en dit te verbeter.

Vergoeding

OVK se vergoeding word gemeet aan marknavorsing deur Deloitte, ten einde te verseker dat die maatskappy se vergoeding markverwant bly.

Etiëk

Die direkteure en al die personeellede van OVK streef daarna om hoë etiese- en morelestandaarde te handhaaf ten opsigte van aanvaarbare sakepraktyke en beginsels. 'n Fasiliteit is beskikbaar wat personeel/kliënte in staat stel om in 'n anonieme hoedanigheid enige onetiese gedrag of bedrog aan die Oudit- en Risikokomitee te rapporteer.



Performance Management

OVK constantly strives to define responsibilities, with clear accountability requirements to ensure performance goals are achieved. It is of critical importance to fulfill the business strategy successfully. Along with that, it helps each and everyone in our service to understand and improve their contribution to OVK.

Compensation

OVK's compensation is measured by Deloitte's market research, in order to ensure that the company's remuneration remains market-related.

Ethics

The directors and all OVK's staff members strive to maintain high ethical and moral standards regarding acceptable business practices and principles. A facility is available which enables staff/clients to anonymously report any unethical behavior or fraud to the Audit and Risk Committee.

Skills training and costs

In an effort to expand the knowledge of our employees, a significant number of them underwent training during the year. A variety of training programmes were offered at all levels related to job requirements or skill development plans.

A total of 1825 staff members received training in the past year, of which 1160 were from the designated group. OVK's direct training costs in the past year amounted to R6 194 684, which excludes staff salary costs.



Vaardigheidsopleiding en kostes

In 'n poging om die kennis van ons werknemers uit te brei, het 'n beduidende aantal werknemers gedurende die jaar opleiding ondergaan. 'n Verskeidenheid opleidingsprogramme is op alle vlakke aangebied wat verband hou met werkvereistes of vaardigheidsontwikkelingsplanne.

'n Totaal van 1825 personeel het die afgelope jaar opleiding ontvang, waarvan 1160 uit die aangewese groep is. OVK se direkte opleidingskoste die afgelope jaar beloop R6 194 684, wat die personeel se salariskoste uitsluit.

OVK het 'n gesonde verhouding met AgriSETA en voldoen aan die vereistes van die Wet op Vaardigheidsontwikkeling (Nr. 97 van 1998). Ons kwalifiseer ook vir rabatte en het R578 200 in die verband gedurende die jaar ontvang. Ses en vyftig leerders is in diens geneem, waarvan 76% permanent aangestel is. OVK het ook ses vakmanne indiens geneem die afgelope jaar.

Arbeidsverhoudinge / Professionele veiligheid

Goeie arbeidsverhoudinge was gehandhaaf en is OVK voortdurende besig om verhoudings te versterk.

Geen ernstige voorvalle is gedurende die afgelope jaar ten opsigte van veiligheid in die werksplek aangemeld nie.



OVK has a healthy relationship with AgriSETA and complies with the requirements of the Skills Development Act (No 97 of 1998). We also qualify for rebates and received R578 200 this year. Fifty six learners were employed, of whom 76% were permanently appointed. OVK also employed six artisans over the past year.

Labour Relations / Professional Safety

Good labour relations have been maintained and OVK is constantly strengthening relationships.

No serious incidents regarding safety have been reported in the work place during the past year. Compulsory meetings are held in accordance with the law, and security measures are in place.

INFORMATION TECHNOLOGY

OVK uses an application system which was internally developed, and is maintained and developed as needed to provide timely, reliable and relevant management information. The OVK Group strives to expand and improve its services throughout, and in this regard, various extensions and improvements have been successfully implemented in OVK's systems over the past year.

The consideration of new technology capabilities and the modernisation of OVK's systems is ongoing, in order to ensure its long-term relevancy.

FINANCE

The growing needs of the OVK Group with all its operations concerning financial support activities have recently brought about an amendment to the structure of the larger Finance department. As an extension of Head Office



Verpligte vergaderings is gereeld gehou ingevolge die wet, en veiligheidsmaatreëls is in plek.

INLIGTINGSTEGNOLOGIE

OVK maak gebruik van 'n toepassingstelsel wat intern ontwikkel, in stand gehou en volgens behoefte verder ontwikkel word, vir die voorsiening van tydige, betroubare en relevante bestuursinligting. Die OVK Groep streef deurtyd na die uitbreiding en verbetering van sy dienste en in hierdie opsig is verskeie uitbreidings en verbeterings suksesvol gedurende die afgelope jaar op OVK se stelsels geïmplementeer.

Die oorweging van nuwe tegnologie moontlikhede en die modernisering van OVK se stelsels vind voortdurend plaas, ten einde die toepaslikheid daarvan oor die langtermyn te verseker.

FINANSIES

Die groeiende behoeftes van die OVK Groep met al sy bedrywighede wat betref finansiële ondersteuning, het 'n wysiging aan die struktuur van die groter finansiesafdeling die afgelope tyd teweeg gebring. Administratiewe bestuurders en rekenmeesters, as verlengstuk van Hoofkantoor Finansies, is by die onderskeie bedrywe geplaas om daar die kritiese finansiële ondersteuning wat nodig is aan die bedryf te verleen.

Akkurate finansiële inligting, vir effektiewe besluitneming deur bestuur en die direksie van die OVK Groep bly die primêre doel van die afdeling. Ons glo dat hierdie struktuurwysiging 'n verdere bydrae gelewer het om hierdie belangrike doel te bereik. Die beheer oor OVK bates en kostebestuur is ook 'n deurlopende proses.

INTERNE OUDIT

Die OVK Groep se interne ouditfunksie word in oorweging van die "International Standards for the Professional Practice of Internal Auditing" (IIA Standaard), soos deur die Instituut van Interne Ouditeure (IIA) gepubliseer, uitgevoer. In lyn met voorgenoemde, is dit die hoofdoel van die interne ouditfunksie om onafhanklike en objektiewe interne audit- en konsultasiedienste te lewer, wat waarde toevoeg tot die OVK Groep se bedrywighede en 'n bydrae lewer tot die verbetering daarvan. In ooreenstemming met voorgenoemde word die volgende jaarliks opgestel:

- 'n Rollende drie-jaar strategiese interne ouditplan.
- 'n Interne oudit operasionele plan.

Die operasionele interne ouditplan:

- Is risiko gebaseerd en bepaal die prioriteite van die interne ouditfunksie.
- Maak voorsiening vir spesiale interne oudit opdragte/ondersoeke.
- Word aan die Oudit- en Risikokomitee voorgelê vir oorweging en goedkeuring.

Finance, administrative managers and accountants have been placed in the various departments to provide the critical financial support needed.

Accurate financial information, for effective decision making by management and the directors of the OVK Group, remains the primary objective of the division. We believe this structural change has further contributed to achieving this important goal. The control of OVK assets and cost management is also an ongoing process.

INTERNAL AUDIT

The OVK Group's internal audit function is carried out in accordance to the "International Standards for Professional Practice of Internal Auditing" (IIA Standards), as published by the Institute of Internal Auditors (IIA). In line with the above, it is the main purpose of the internal audit function to deliver independent and objective internal audit and consultation services, adding value to the OVK Group's operations and contributing to its improvement. In accordance with this, the following is drawn up annually:

- A rolling three-year strategic internal audit plan.
- An internal audit operational plan.

The operational internal audit plan:

- Is risk-based and determines the priorities of the internal audit function.
- Makes provision for special internal audit assignments/investigations.





- Het ten doel om risikobestuur, interne beheermaatregelen en algemene bestuursprosedes te evalueer en 'n bydrae te maak tot die verbetering daarvan.

Die interne ouditfunksie se spesifieke doelwitte, in ooreenstemming met die "International Standards for the Professional Practice of Internal Auditing - Performance Standard 2100", behels:

- Die evaluering en maak van toepaslike aanbevelings vir die verbetering van die algemene bestuurprosedes.
- Die evaluering van die ontwerp, implementering en doeltreffendheid van etiek-verwante doelwitte, programme en aktiwiteite binne die OVK Groep.
- Die evaluering van die algemene IT bestuurprosedes binne die OVK Groep, ten einde te oorweeg of voorgenoemde die besigheidstrategie en doelwitte van die OVK Groep ondersteun.
- Om die effektiwiteit van risikobestuur prosedes te evalueer en 'n bydrae te lewer tot die verbetering daarvan.
- Hulp met die handhawing van effektiewe interne beheermaatregelen, deur die effektiwiteit en doeltreffendheid daarvan te evalueer en die deurlopende verbetering daarvan te bevorder.

Die interne ouditfunksie rapporteer administratief aan die besturende direkteur en funksioneel aan die Oudit- en Risikokomitee. Laasgenoemde en bestuur word voorsien van periodieke vorderingsverslae, wat die resultate van die interne ouditfunksie se aktiwiteite en bevindinge opsom.

SEKRETARIAAT

Die Sekretariaat onder beheer van die Maatskappysekreteraris, wat ook die aandeelverhandelings hanteer, fokus daarop om die voorskrifte van die Maatskappywet en meer spesifiek Artikel 88 daarvan na te kom. Gegewe die groot aantal entiteite in die Groep en die groei van OVK rus daar 'n groot en verantwoordelike taak op die Sekretariaat om tydig die nodige nakomingsvereistes en voorskrifte soos vervat in wetgewing en regulasies na te kom.

INTERNE REGSDIENSTE

Interne Regsdienste vervul 'n veelvuldige rol in die OVK Groep. Regsmenings, regsadvies, opstel en nagaan van kontrakte, eiendomstransaksies en verskeie ander take word vervul.

Die primêre oogmerk en fokus van Interne Regsdienste is en bly die suksesvolle en effektiewe invordering van agterstallige debiteure tot voordeel van die likiditeit van die Groep en sy aandeelhouers. Dit sluit aan by die afdeling se noue ondersteuning aan die bedryfsafdelings om risiko te bestuur. Aangesien OVK oor 'n span baie bevoegde regsadviseurs beskik wat almal toegelate prokureurs is, plaas dit OVK in 'n bevoorregte posisie.

- Is submitted to the Audit and Risk Committee for consideration and approval.
- Has the objective of evaluating risk management, internal controls and general management processes and should contribute to their improvement.

The internal audit function's specific objectives, in accordance with the "International Standards for the Professional Practice of Internal Auditing - Performance Standard 2100", involve:

- To evaluate and make appropriate recommendations for improving the overall management processes.
- The evaluation of the design, implementation and effectiveness of ethics-related objectives, programmes and activities within the OVK Group.
- The evaluation of the general IT management processes within the OVK Group, to determine whether the aforementioned supports the OVK Group's business strategies and objectives.
- To evaluate the effectiveness of risk management processes and to contribute to their improvement.
- Assisting in maintaining effective internal control measures, by evaluating how effective and efficient they are, and to promote their ongoing improvement.

The internal audit function reports administratively to the Managing Director and functionally to the Audit and Risk Committee. The latter and management are provided with periodic progress reports, which summarise the results of the internal audit function's activities and findings.

SECRETARIAT

The Secretariat under the control of the Company Secretary, who also deals with the share transactions, focuses on complying with the Companies Act and more specifically Article 88 thereof. Given the large number of entities in the Group and the growth of OVK, there is a major and responsible task at the Secretariat to ensure timely compliance with the necessary compliance requirements and regulations as contained in legislation and regulations.

INTERNAL LEGAL SERVICES

Internal Legal Services fulfills multiple roles in the OVK Group. Legal opinions, legal advice, drafting and checking of contracts, property transactions and various other tasks are fulfilled.

The primary purpose and focus of Internal Legal Services is and remains the successful and effective recovery of debtors whose payments are in arrears, to the benefit of the liquidity of the Group and its shareholders. This goes hand in hand with the department's close support of the business departments to manage risk. Since OVK has a number of competent legal advisors on a team that are all admitted attorneys, it places OVK in a favourable position.



OVK Versekeringsmakelaars lewer 'n omvattende reeks produkte en dienste, met die klem op korttermyn versekering, persoonlike- of landbouversekering, kommersiële versekering en oesversekering. Verder fokus **OVK Versekeringsmakelaars** daarop om die regte dekking met kompeterende premies te verskaf asook om eisediens op hoë standaard te vestig.

Met bogenoemde beskerming in aanmerking geneem en in ons voortgesette poging om u belange te beskerm, het **OVK Versekering** 'n markleidende versekeringsproduk, naamlik Advantage, gevestig.

Geakkrediteerde versekeringsdeskundiges ontleed kliente se bestaande portefeuljies om risiko en versekeringsbehoeftes te bepaal.

OVK Versekeringsmakelaars is 'n gemagtigde finansiële diensverskaffer met FSP lisensienr 909.

OVK Insurance Brokers offers a wide range of products and services, comprising short-term insurance, personal or agriculture insurance, commercial insurance and crop insurance. **OVK Insurance Brokers** further aims to provide appropriate cover with competitive premiums as well as a claims service of an excellent standard.

With the above-mentioned protection in mind and in our continuing endeavours to protect your interests, **OVK Insurance Brokers** established a first class insurance product, namely Advantage.

Accredited insurance experts analyse clients' current portfolios to determine their risk and insurance needs.

OVK Insurance Brokers is an authorised financial service provider with FSP licence nr 909.

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VERKLARING VAN DIE OUDIT EN RISIKOKOMITEE

Aan die lede van Oos Vrystaat Kaap Bedryf Beperk

1. Samestelling van die Oudit- en Risikokomitee

Die Oudit- en Risikokomitee bestaan uit vier nie-uitvoerende direkteure soos aangestel deur die aandeelhouers. Die lede van die Oudit- en Risikokomitee vir die jaar onder oorsig is die volgende:

Mnr CT Bender, wat deur die Oudit- en Risikokomitee as voorsitter aangewys is.

Mnr PJ du Plessis, wat deur die Oudit- en Risikokomitee as ondervoorsitter aangewys is.

Mnr QA de Bruyn

Mnr FJ Terblanche

Die besturende direkteur, die bestuurder: interne audit, verteenwoordigers van die onafhanklike ouditeure en die voorsitter van OVK se direksie woon, wanneer nodig, die vergaderings van die Oudit- en Risikokomitee by.

2. Oudit- en Risikokomitee vergaderings

Die belangrikste besprekingspunte tydens Oudit- en Risikokomitee vergaderings was die onderstaande:

- Die interne auditverslae en interne beheermaatreëls;
- Identifisering van risiko's;
- Die versekeringsportefeulje van OVK se bates;
- Die bedryfsresultate vir 2016/2017;
- Die eksterne auditbeplanning vir 2016/2017;
- Die eksterne auditfooi vir 2016/2017 en 2017/2018 is by die direksie aanbeveel;
- Die bestuursverslag van finale auditbevindinge van die eksterne ouditeure aan die direksie en Oudit- en Risikokomitee;
- Die gekonsolideerde finansiële jaarstate vir 2016/2017;
- Die bedryfsbegroting vir 2017/2018;
- Die interne auditplan vir 2017/2018;
- Die heraanstelling van die huidige eksterne ouditeure, PricewaterhouseCoopers Geïnk., is by die direksie aanbeveel.

3. Interne finansiële beheermaatreëls

Die Oudit- en Risikokomitee het die prosedures waarvolgens die interne auditafdeling die effektiwiteit van die maatskappy se interne kontroles beoordeel,

STATEMENT OF THE AUDIT AND RISK COMMITTEE

To the members of Oos Vrystaat Kaap Operations Limited

1. Compilation of the of the Audit and Risk Committee

The Audit and Risk Committee consists of four non-executive directors appointed by the shareholders. The members of the Audit and Risk Committee for the year under review are the following:

Mr CT Bender, who was appointed by the Audit and Risk Committee as chairman.

Mr PJ du Plessis, who was appointed by the Audit and Risk Committee as vice chairman.

Mr QA de Bruyn

Mr FJ Terblanche

The managing director, the manager internal audit, representatives of the external auditors and the chairman of OVK, when needed, attend meetings of the Audit and Risk Committee.

2. Audit and Risk Committee meetings

The Audit and Risk Committee has met four times since the previous annual general meeting and the following were the main discussion topics :

- The internal audit reports and internal controls;
- Identification of risks;
- The insurance portfolio of OVK's assets;
- The operating results for 2016/2017;
- The external audit planning for 2016/2017;
- The external audit fees for 2016/2017 and 2017/2018 were recommended to the board of directors;
- The management report of final audit findings of the external auditors to the board of directors and the Audit and Risk Committee;
- The consolidated annual financial statements for 2016/2017;
- The operating budget for 2017/2018;
- The internal audit plan for 2017/2018;
- The reappointment of the current auditors, PricewaterhouseCoopers Inc, was recommended to the board of directors.

3. Internal financial controls

The Audit and Risk Committee has reviewed the process by which the internal audit department performs its assessment of the effectiveness of the



geëvalueer. Daar het niks onder die aandag van die Oudit- en Risikokomitee gekom wat enige aanduiding gegee het dat daar enige wesenlike swakhede in die maatskappy se interne beheerstelsels bestaan nie. Die Oudit- en Risikokomitee is tevrede met die maatskappy se interne finansiële kontroles.

4. Onafhanklikheid van die ouditeure

Die Oudit- en Risikokomitee is ingevolge artikel 94 van die Maatskappywet, tevrede dat die onafhanklike ouditeure, PricewaterhouseCoopers Geïnk. onafhanklik van die maatskappy en sy filiale is.

CT Bender

Voorsitter
6 Junie 2017

company's system of internal control, including internal financial controls. Nothing has come to the attention of the committee to indicate any material breakdown in the company's system of internal financial control. The Audit and Risk Committee is satisfied with the effectiveness of the company's internal financial controls.

4. Independence of the auditors

In terms of section 94 of the Companies Act, the Audit and Risk Committee is satisfied that the external auditors, PricewaterhouseCoopers Inc, is independent of the company and its subsidiaries.

CT Bender

Chairman
6 June 2017



DIREKTEURSVERSLAG

Die direkteure dien hul verslag in vir die jaar geëindig 28 Februarie 2017.

Oorsig van aktiwiteite

Hoofbesigheid en -bedrywighede

Die groep is betrokke by die ontvangste, verwerking en bemarking van landbouprodukte en die verskaffing en die finansiering van boerderybenodigdhede, graan en dienste en is hoofsaaklik in Suid-Afrika bedrywig.

Die groep se bedryfsresultate en stand van sake word ten volle in die aangehegte opsommende gekonsolideerde finansiële jaarstate uiteengesit en vereis na ons mening geen bykomende kommentaar nie.

'n Volledige bedryfsorsig word uiteengesit op bladsye 20 - 27.

Gemagtigde en uitgereikte aandelekapitaal

Gedurende die finansiële jaar is daar geen verandering in die gemagtigde of uitgereikte aandele nie. Gedurende die finansiële jaar is daar 169 384 Klas B aandele teruggekoop.

Direkteure, uitvoerende bestuur en sekretaris

Die huidige direkteure, uitvoerende bestuur en sekretaris van die maatskappy se besonderhede is uiteengesit op bladsye 3 - 7.

Direkteure en hoofbestuur se belange

Die belange op jaareinde van die direkteure en hoofbestuur in die getal uitgereikte aandele van Oos Vrystaat Kaap Bedryf Beperk word hieronder uiteengesit:

DIRECTORS' REPORT

The directors submit their report for the year ended 28 February 2017.

Review of activities

Main business and -activities

The group is engaged in the receipt, processing and marketing of agricultural products and the provision and financing of agricultural requisites, grain and services and operates primarily in South Africa.

The operating results and state of affairs of the group are fully set out in the attached summarised consolidated financial statements and do not in our opinion require any further comment.

The comprehensive review of operations are set out on page 20 - 27.

Authorised and issued share capital

There were no change in the authorised or issued shares during the financial year. During the financial year 169 384 Class B shares were bought back.

Directors, executive management and secretary

The present directors, executive management and secretary of the company are set out on pages 3 - 7.

Directors' and executive managements' interest

The interests of directors and executive management in the number of issued shares of Oos Vrystaat Kaap Operations Limited at year-end are set out below:

	OVK Bedryf Bpk/ Operations Ltd		
	Getal/Number 2017	Getal/Number 2016	
Direk: Nie-uitvoerende direkteure	476 803	465 437	Direct: Non-executive directors
Direk: Uitvoerende direkteure en hoofbestuur	328 784	334 964	Direct: Executive directors and executive management
Indirek: Nie-uitvoerende direkteure	631 683	625 896	Indirect: Non-executive directors
	1 437 270	1 426 297	

Die belange op jaareinde van die direkteure en hoofbestuur in die getal uitgereikte aandele van Oos Vrystaat Kaap Beherend Eiendoms Beperk word hieronder uiteengesit:

The interests of directors and executive management in the number of issued shares of Oos Vrystaat Kaap Holdings Proprietary Limited at year-end are set out below:



	OVK Beherend (Edms) Bpk/ Holdings (Pty) Ltd		
	Getal/Number 2017	Getal/Number 2016	
Direk: Nie-uitvoerende direkteure	2 085 761	2 052 738	Direct: Non-executive directors
Direk: Uitvoerende direkteure en hoofbestuur	-	-	Direct: Executive directors and executive management
Indirek: Nie-uitvoerende direkteure	3 058 651	3 026 477	Indirect: Non-executive directors
	5 144 412	5 079 215	

DIVIDENDE

Die direkteure beveel 'n dividend van **60 sent** (2016: 55 sent) per gewone en Klas B aandeel aan, wat in totaal R36 356 503 (2016: R33 419 955) bedra en wat aan aandeelhouers, geregistreer op 28 Februarie 2017, betaal sal word uit die winste van die jaar onder oorsig.

GEBEURE NA VERSLAGDOENINGSDATUM

Die direkteure is nie bewus van enige wesenlike gebeure wat sedert die einde van die finansiële jaar ontstaan het nie, wat openbaarmaking in die finansiële state vereis.

OUDITEURE

PricewaterhouseCoopers Geïnk. sal kragtens Artikel 90 van die Maatskappywet (nr. 71 van 2008) hul amp voortsit.

'n Volledige stel finansiële state is beskikbaar ter insae by die geregistreerde hoofkantoor van die maatskappy in Ladybrand en 'n verkorte weergawe is beskikbaar op die maatskappy se webwerf: <http://www.ovk.co.za>.

HGN Scheepers

Voorsitter/Chairman
6 Junie 2017

DIVIDENDS

The directors recommend a dividend of **60 cent** (2016: 55 cent) per ordinary and Class B shares amounting to a total of R 36 356 503 (2016: R 33 419 955) to be distributed to shareholders registered on 28 February 2017, from the profit of the year under review.

EVENTS AFTER THE REPORTING DATE

The directors are not aware of any significant events that have occurred since the end of the financial year, that will require presentation in the financial statements.

AUDITORS

PricewaterhouseCoopers Inc will continue in office in accordance with section 90 of the Companies Act (no. 71 of 2008).

A complete set of financial statements is available for inspection at the company's registered office in Ladybrand and an abridged version thereof is available on the company's website: <http://www.ovk.co.za>.

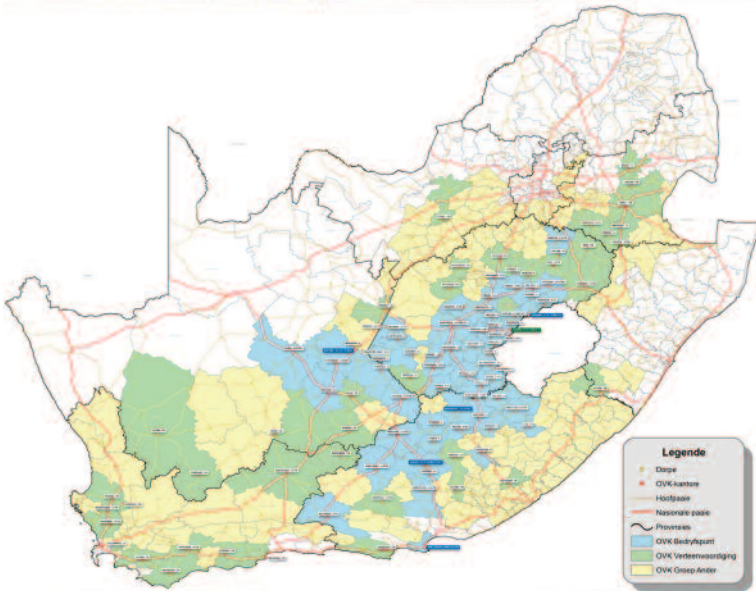
JD le Roux

Ondervoorsitter/Vice chairman
6 June 2017





SAAM BEREIK ONS MEER
TOGETHER WE ACIEVE MORE



OVK is 'n prominente rolspeler op verskeie terreine van die ekonomie en sy diensgebied is in die Vrystaat, Oos Kaap en Noord Kaap. Een-en-vyftig handelstakke, van Steynsrus in die noorde tot Willowmore in die suide, Prieska in die weste en Elliot in die ooste word bedryf. Met vesel en lewendehawe se nasionale teenwoordigheid, word OVK oor die grootste gedeelte van Suid-Afrika verteenwoordig.

OVK lewer die volgende deskundige dienste:

- Graan
- Wol en Bokhaar
- Logistiek
- Handelstakke
- Brandstofdepots
- Bandesentrums
- Lewendehawe:
- Tegnieke Veld- en Skeerdienste
- Kliëntefinansiering
- Versekering
- Meganisasie
- Toyota Agentskappe
- Meulens
- Afrifert Kunsmis
- Gariep Abattoir en voerkraal
- Landboukundige Dienste
- Eiendomme

OVK is a prominent roleplayer on various fields of the economy and has a major presence in the Free State, Eastern and Northern Cape. Fifty one trade stores are operated from Steynsrus in the north to Willowmore in the south, Prieska in the west and Elliot in the east. With fibre and live stock's national footprint, OVK is represented in the majority of South Africa.

OVK offer the following specialised services:

- Grain
- Wool and Mohair
- Logistics
- Fuel depots
- Tyre Centres
- Live Stock
- Technical Field and Shearing Services
- Client Financing
- Insurance
- Mechanisation
- Toyota Agencies
- Mills
- Afrifert Fertilizer
- Gariep Abattoir and feedlot
- Agricultural Services
- Properties

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FINANSIËLE JAARSTATE

GEKONSOLIDEERDE FINANSIËLE STATE VAN OOS VRYSTAAT KAAP BEDRYF BEPERK VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2017

Staat van Finansiële Stand



Staat van Omvattende Inkomste



Staat van Verandering in Ekwiteit



Staat van Kontantvloeië

Die afsonderlike en gekonsolideerde finansiële jaarstate is gepubliseer op 15 Junie 2017 en deur die onafhanklike ouditeur PricewaterhouseCoopers Geïnkorporeer, geouditeer.

ANNUAL FINANCIAL STATEMENTS

CONSOLIDATED FINANCIAL STATEMENTS OF OOS VRYSTAAT KAAP OPERATIONS LIMITED FOR THE YEAR ENDED 28 FEBRUARY 2017

Statement of Financial Position



Statement of Comprehensive Income



Statement of Changes in Equity



Statement of Cash Flows

The stand alone as well as the consolidated financial statements were published on 15 June 2017 and audited by the independent auditors, PricewaterhouseCoopers Incorporated.



Staat van Financiële Stand

Statement of Financial Position

	Groep / Group		Maatskappy / Company		
	2017 R	2016 R	2017 R	2016 R	
Bates					Assets
Nie-bedryfsbates	564 135 347	620 494 975	505 126 004	561 285 807	Non-Current Assets
Beleggingseiendom	19 476 683	19 429 036	19 476 683	19 429 036	Investment Property
Eiendom, aanleg en toerusting	384 808 475	401 522 919	326 020 454	341 481 105	Property, plant and equipment
Klandisiewaarde	3 334 257	3 334 257	-	-	Goodwill
Ontasbare bates	2 525 889	3 660 889	2 525 889	3 660 889	Intangible assets
Beleggings in filiale	-	-	10 200 448	10 200 448	Investments in subsidiaries
Beleggings in gesamentlike beheerde ondernemings	3 062 294	2 586 198	609	119	Investments in joint ventures
Beleggings in geassosieerde	2 810 009	2 431 309	141 643	141 643	Investments in associate
Ander finansiële bates	127 272	1 542 817	127 272	1 542 817	Other financial assets
Uitgesteldebelaasting	1 357 462	2 175 800	-	1 018 000	Deferred tax
Langtermynhuurkope en termynlenings	146 615 227	183 793 971	146 615 227	183 793 971	Long term hire-purchases and term loans
Ledefondse	17 779	17 779	17 779	17 779	Members funds
Bedryfsbates	2 034 880 655	2 365 097 099	2 098 462 407	2 418 646 825	Current Assets
Biologiese bates	20 267 988	51 087 300	20 267 988	51 087 300	Biological assets
Voorraad	552 989 786	825 880 630	542 418 044	812 490 404	Inventories
Lenings aan groepmaatskappye	414 381	-	92 659 845	80 584 496	Loans to group companies
Ander finansiële bates	8 915 481	113 170 052	8 915 481	113 170 052	Other financial assets
Inkomstebelasting ontvangbaar	661 132	4 248 743	-	3 703 772	Income tax receivable
Handels- en ander debiteure	1 423 780 359	1 343 406 960	1 413 150 863	1 333 435 616	Trade and other receivables
Kontant en kontantekwivalente	27 851 528	27 303 414	21 050 186	24 175 185	Cash and cash equivalents
Totale Bates	2 599 016 002	2 985 592 074	2 603 588 411	2 979 932 632	Total Assets
Ekwiteit en Laste					Equity and Liabilities
Ekwiteit	996 809 415	907 213 309	1 021 665 898	921 498 875	Equity
Aandelekapitaal	79 816 344	82 091 287	79 816 344	82 091 287	Share capital
Nie-verdeelbare reserwes	(51 797 491)	(39 131 793)	-	695 966	Non-distributable reserves
Opgelope inkomste	956 227 080	853 028 658	941 849 554	838 711 622	Retained earnings
Nie-beherende belang	12 563 482	11 225 157	-	-	Non-controlling interest
Laste					Liabilities
Nie-bedryfslaste	17 466 934	16 356 031	1 750 744	-	Non-Current Liabilities
Uitgesteldebelaasting	17 466 934	16 356 031	1 750 744	-	Deferred tax
Bedryfslaste	1 584 739 653	2 062 022 734	1 580 171 769	2 058 433 757	Current Liabilities
Lenings vanaf groepmaatskappye	5 863 064	9 928 099	6 054 195	10 212 855	Loans from group companies
Lenings vanaf aandeelhouders	154 129 071	98 332 850	154 129 071	98 332 850	Loans from shareholders
Inkomstebelasting betaalbaar	5 209 029	464 219	5 197 778	-	Income tax payable
Korttermyngedeelte van langtermynlenings	790 723	9 888 886	790 723	9 888 886	Short term portion of long term loan
Handels- en ander krediteure	410 009 468	665 510 666	406 606 823	663 705 159	Trade and other payables
Werknemersvoordele verskuldig	28 359 216	33 236 639	27 014 097	31 632 632	Employee benefits accrued
Ander finansiële aanspreeklikhede	51 639 274	26 447 960	51 639 274	26 447 960	Other financial liabilities
Bankoortrekking	928 739 808	1 218 213 415	928 739 808	1 218 213 415	Bank overdraft
Totale Laste	1 602 206 587	2 078 378 765	1 581 922 513	2 058 433 757	Total Liabilities
Totale Ekwiteit en Laste	2 599 016 002	2 985 592 074	2 603 588 411	2 979 932 632	Total Equity and Liabilities



Staat van Omvattende Inkomste

Statement of Comprehensive Income

	Groep / Group		Maatskappy / Company		
	2017 R	2016 R	2017 R	2016 R	
Inkomste	3 879 661 891	3 718 902 633	3 770 407 492	3 631 753 915	Revenue
Koste van verkope	(3 243 687 910)	(3 108 873 860)	(3 154 256 604)	(3 043 721 260)	Cost of sales
Bruto Wins	635 973 981	610 028 773	616 150 888	588 032 658	Gross profit
Ander inkomste	127 362 536	135 565 520	130 073 171	137 663 778	Other income
Bedryfskoste	(62 657 166)	(69 682 948)	(57 254 849)	(70 504 161)	Operating expenses
Administratiewe uitgawes	(433 193 847)	(435 952 980)	(428 557 336)	(421 110 959)	Administrative expenses
Verspreidingskoste	(41 141 539)	(43 857 289)	(40 470 452)	(43 037 740)	Distribution costs
Bedryfswins	226 343 965	196 101 076	219 941 422	191 043 573	Operating profit
Beleggingsinkomste	3 725 456	1 560 901	10 978 200	6 558 361	Investment income
Graan bruto wins ingesluit					Grain gross profit including
billike waarde bewegings	66 025 779	93 850 240	66 025 779	93 850 240	fair value adjustments
Winsdeel vanaf geassosieerde	378 700	184 864	-	-	Profit share from associate
Winsdeel vanaf gesamentlike					Profit share from jointly controlled
beheerde ondernemings	732 856	676 916	-	-	entities
Finansieringskoste	(107 512 414)	(111 393 822)	(107 309 732)	(111 377 312)	Finance costs
Wins voor belasting	189 694 342	180 980 175	189 635 669	180 074 862	Profit before taxation
Belasting	(54 901 956)	(56 582 107)	(53 713 908)	(54 047 152)	Taxation
Wins vir die jaar	134 792 386	124 398 068	135 921 761	126 027 710	Profit for the year
Ander omvattende inkomste:					Other comprehensive income:
Aanpassing van					Adjustment to equity
ekwiteitsbelegging	125 901	198 500	125 901	198 500	investment
Kapitaalwinstbelasting op					Capital gains tax
komponente van ander					on components of other
omvattende inkomste	(157 539)	-	(157 539)	-	comprehensive income
Belasting verwant aan					Taxation related to
komponente van ander					components of other
omvattende inkomste	(28 202)	(37 016)	(28 202)	(37 016)	comprehensive income
Ander omvattende inkomste					Other comprehensive income
(verlies) vir die jaar na belasting	(59 840)	161 484	(59 840)	161 484	(loss) for the year after tax
Totale omvattende inkomste	134 732 546	124 559 552	135 861 921	126 189 194	Total comprehensive income
Wins toeskryfbaar aan:					Profit attributable to:
Eienaars van die houermaatskappy	133 454 061	123 499 711	135 921 761	126 027 710	Owners of the parent company
Nie-beherende belang	1 338 325	898 357	-	-	Non-controlling interest
	134 792 386	124 398 068	135 921 761	126 027 710	
Totale omvattende inkomste					Total comprehensive income
toeskryfbaar aan:					attributable to:
Eienaars van die houermaatskappy	133 394 221	123 661 195	135 861 921	126 189 194	Owners of the parent company
Nie-beherende belang	1 338 325	898 357	-	-	Non-controlling interest
	134 732 546	124 559 552	135 861 921	126 189 194	
Verdienste per aandeel					Earnings per share
Inligting per aandeel					Information per share
Verdienste per aandeel voor rente	251.60	229.90	231.90	215.00	Earnings per share before interest
aan aandeelhouders (sent)					to shareholders (cent)
Verdienste per aandeel na rente	249.80	228.30	230.30	213.60	Earnings per share after interest
aan aandeelhouders (sent)					to shareholders (cent)
Wesensverdienste per aandeel					Headline earnings per share
Wesensverdienste per aandeel voor	250.50	227.50	230.90	212.90	Headline earnings per share before
rente aan aandeelhouders (sent)					interest to shareholders (cent)
Wesensverdienste per aandeel na	248.80	225.60	229.40	211.30	Headline earnings per share after
rente aan aandeelhouders (sent)					interest to shareholders (cent)



Staat van Verandering in Ekwiteit

Statement of Changes in Equity

	Groep/ Group				
	Totale Aandelekapitaal/ Total Share capital R	Totale reserves/ Total reserves R	Opgelope inkomste/ Retained earnings R	Nie-beherende belang/ Non controlling interest R	Ekwiteit/ Equity R
Saldo/ Balance 2015-03-01	59 011 515	(13 853 771)	756 822 325	7 326 800	809 306 869
Wins vir die jaar/ Profit for the year	-	-	123 499 711	898 357	124 398 065
Ander omvattende inkomste/ Other comprehensive income	-	161 484	-	-	161 484
Totale omvattende inkomste vir die jaar/ Total comprehensive income for the year	-	161 484	123 499 711	898 357	124 559 552
Verkoop van tesourie-aandele/ Sale of treasury shares	-	(25 439 506)	-	-	(25 439 506)
Aandelepremie/ Share premium	24 940	-	-	-	24 940
Uitreiking van aandele/ Issuing of shares	2 000	-	-	-	2 000
Uitreiking van Klas B aandele/ Issuing of Class B shares	23 052 832	-	-	-	23 052 832
Uitreiking van aandele/ Issuing of shares	-	-	-	3 000 000	3 000 000
Dividende/ Dividends	-	-	(27 293 378)	-	(27 293 378)
Totale bydraes deur en verdelings aan eienaars van die maatskappy direk in ekwiteit erken/ Total contributions from and distributions to owners of the company accounted for in equity	23 079 772	(25 439 506)	(27 293 378)	3 000 000	(26 653 112)
Saldo/ Balance 2016-03-01	82 066 347	(39 131 793)	853 028 658	11 225 157	907 213 309
Wins vir die jaar/ Profit for the year	-	-	133 454 061	1 338 325	134 792 386
Ander omvattende inkomste/ Other comprehensive income	-	(59 840)	-	-	(59 840)
Totale omvattende inkomste vir die jaar/ Total comprehensive income for the year	-	(59 840)	133 454 061	1 338 325	134 732 546
Verkoop van tesourie-aandele/ Sale of treasury shares	-	(11 969 732)	-	-	(11 969 732)
Terugkoop van aandele/ Buy back of shares	(2 274 943)	-	-	-	(2 274 943)
Verkoop van ekwiteitsbelegging/ Sale of equity investment	-	(636 126)	636 126	-	-
Dividende/ Dividends	-	-	(30 891 765)	-	(30 891 765)
Totale bydraes deur en verdelings aan eienaars van die maatskappy direk in ekwiteit erken/ Total contributions from and distributions to owners of the company accounted for in equity	(2 274 943)	(12 605 858)	(30 255 639)	-	(45 136 440)
Saldo/ Balance 2017-02-28	79 816 344	(51 797 491)	956 227 080	12 563 482	996 809 415



Staat van Verandering in Ekwiteit

Statement of Changes in Equity

Saldo/Balance 01-03-2015

Wins vir die jaar/Profit for the year

Ander omvattende inkomste/
Other comprehensive income

**Totale omvattende inkomste vir die jaar/
Total comprehensive income for the year**

Aandelepremie/Share premium

Uitreiking van aandele/ Issuing of shares

Uitreiking van Klas B aandele/Issuing of Class B shares

Dividende/Dividends

**Totale bydraes deur en verdelings aan eienaars van die
maatskappy direk in ekwiteit erken/
Total contributions from and distributions to owners
of the company accounted for in equity**

Saldo/Balance 01-03-2016

Wins vir die jaar/Profit for the year

Ander omvattende inkomste/Other comprehensive income

**Totale omvattende inkomste vir die jaar/
Total comprehensive income for the year**

Terugkoop van aandele/Buy back of shares

Verkoop van ekwiteitsbelegging/Sale of equity investment

Dividende/ Dividends

**Totale bydraes deur en verdelings aan eienaars
van die maatskappy direk in ekwiteit erken/
Total contributions from and distributions to owners
of the company accounted for in equity**

Saldo/ Balance 28-02-2017

Maatskappy/ Company			
Totale Aandelekapitaal/ Total Share capital R	Totale reserwes/ Total reserves R	Opgelope inkomste/ Retained earnings R	Ekwiteit/ Equity R
59 011 515	534 482	742 189 670	801 735 667
-	-	126 027 710	126 027 710
-	161 484	-	161 484
-	161 484	126 027 710	126 189 294
24 940	-	-	24 940
2 000	-	-	2 000
23 052 832	-	-	23 052 832
-	-	(29 505 758)	(29 505 758)
23 079 772	-	(29 505 758)	(6 425 986)
82 091 287	695 966	838 711 622	921 498 875
-	-	135 921 761	135 921 761
-	(59 840)	-	(59 840)
-	(59 840)	135 921 761	135 861 921
(2 274 943)	-	-	(2 274 943)
-	(636 126)	636 126	-
-	-	(33 419 955)	(33 419 955)
(2 274 943)	(636 126)	(32 783 829)	(35 694 898)
79 816 344	-	941 849 554	1 021 665 898



Staat van Kontantvloeie

Statement of Cash Flows

	Groep / Group		Maatskappy / Company		
	2017 R	2016 R	2017 R	2016 R	
Kontantvloei uit bedryfsaktiwiteite					Cash flows from operating activities
Kontant gegenereer deur bedrywighede	456 983 459	111 435 903	289 310 779	4 365 572	Cash generated from operations
Rente inkomste	3 725 456	1 560 901	164 712 664	141 222 804	Interest income
Dividende ontvang	72 870	51 346	2 330 120	2 946 574	Dividends received
Finansieringskoste	(107 512 414)	(111 393 822)	(107 309 732)	(111 377 312)	Finance costs
Belasting betaal	(44 480 799)	(47 210 914)	(42 229 393)	(44 924 354)	Taxation paid
Netto kontant uit bedryfsaktiwiteite	308 788 572	(45 556 586)	306 814 438	(7 766 716)	Net cash from operating activities
Kontantvloei uit beleggingsaktiwiteite					Cash flows from investing activities
Verkryging van eiendom, aanleg en toerusting	(18 518 977)	(95 732 193)	(17 970 033)	(84 599 346)	Acquisition of property, plant and equipment
Verkoop van eiendom, aanleg en toerusting	1 578 967	4 700 614	1 644 137	4 327 468	Sale of property, plant and equipment
Verkryging van beleggingseiendom	(450 000)	-	(450 000)	-	Acquisition of investment property
Verkryging van ontasbare bates	-	(210 000)	-	(210 000)	Acquisition of intangible assets
Aankoop van belegging	(490)	-	(490)	(3 400 000)	Acquisition of investment
Lenings aan groepmaatskappye	(414 381)	-	(12 075 390)	(61 230 242)	Loans to group companies
Verkoop (koop) van finansiële bates	1 541 446	(29 974)	1 541 446	(29 974)	Sale (acquisition) of financial assets
Nie-beherende belang	-	3 000 000	-	-	Non-controlling interest
Netto kontant uit beleggingsaktiwiteite	(16 263 435)	(88 271 553)	(27 310 330)	(145 142 094)	Net cash from investing activities
Kontantvloei uit finansieringsaktiwiteite					Cash flows from financing activities
Opbrengs op aandele uitgereik	-	23 079 772	-	23 079 772	Proceeds from the issuing of shares
Vermindering van aandele-kapitaal of terugkoop van aandele	(2 274 943)	-	(2 274 943)	-	Decrease of share capital or buy back of shares
Terugbetaling van langtermynlenings	(9 098 163)	(8 458 656)	(9 098 163)	(8 458 656)	Repayment of long-term loans
Terugbetaling van aandeelhouderslening	55 796 221	(14 341 956)	55 796 221	(14 341 956)	Repayment of shareholders loan
Dividende betaal	(30 891 765)	(27 293 378)	(33 419 955)	(29 505 758)	Dividends paid
Lening vanaf groepsmaatskappye	(4 065 034)	7 716 081	(4 158 660)	6 627 110	Loans from group companies
Tesourie aandele	(11 969 732)	(25 439 506)	-	-	Treasury shares
Netto kontant uit finansieringsaktiwiteite	(2 503 416)	(44 737 643)	6 844 500	(22 599 488)	Net cash from financing activities
Totale kontantbeweging vir die jaar	290 021 721	(178 565 782)	286 348 608	(175 508 298)	Total cash movement for the year
Saldo aan die begin van die jaar	(1 190 910 001)	(1 012 344 219)	(1 194 038 230)	(1 018 529 932)	Balance at the beginning of the year
Saldo aan die einde van die jaar	(900 888 280)	(1 190 910 001)	(907 689 622)	(1 194 038 230)	Balance at the end of the year

Die verkorte Gekonsolideerde Finansiële State soos op 28 Februarie 2017 vir Oos Vrystaat Kaap Bedryf Beperk asook Oos Vrystaat Kaap Beherend (Edms) Bpk is op www.ovk.co.za beskikbaar.

The summary Consolidated Financial Statements for the year ending 28 February 2017 for Oos Vrystaat Kaap Operations Limited as well as Oos Vrystaat Kaap Beherend (Pty) Ltd are available at www.ovk.co.za



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kwaliteit kunsmis volgens
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Trots OVK



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